



## PERSONAL INFORMATION

GAVRILĂ Florin-Daniel

Nationality Romanian

**Administrator – CONPET S.A.**

## PROFESSIONAL EXPERIENCE

January 2020 – to date	Director Investment Department SIF Banat-Crisana-SA, Arad Coordinating the activity of the departments <i>Investment Analysis and Management of holdings, Cash management, Market operations and Projects in development</i> Business field - Financial Investments Company
September 2015 – December 2019	Transactions Analyst SIF Banat-Crisana-SA, Arad In charge with the oversee and fulfilment of the investment decisions Business field - Financial Investment Company
May 2018 – to date	Administrator Conpet SA Ploiesti Business field - Transport via pipelines
December 2015 – to date	Administrator SIFI Cluj Retail SA, Bucuresti Business field – leasing and subleasing own moveable property or leased moveable property
February 2016 – to date	Administrator Central SA, Cluj-Napoca Business field - leasing and subleasing own moveable property or leased moveable property
April 2016 – to date	Administrator Uniteh SA, Timisoara - leasing and subleasing own moveable property or leased moveable property
October 2016 – December 2016	Administrator SSIF BRK Financial Group SA, Cluj-Napoca

	<b>Business field - Investment Company</b>
February 2013 – July 2015	Sales-Trader, Institutional Clients Department SSIF Broker SA, Cluj-Napoca Stockbroker, in charge with sales-trading activity, particularly for the institutional clients (but also large-retail); stocks trading by DMA on the main European markets Business field: Investment Company
March 2011 – December 2012	Sales-Trader, Institutional Clients Department Unicredit CA`IB Securities Romania SA, Bucharest Stockbroker (authorized in April 2011), in charge with sales-trading activity, particularly for the institutional clients (but also large-retail); stocks trading by DMA on the main European markets; sales-trading in cooperation with Unicredit office in London Business field - Investment Company
February 2011 – to date	Tax Advisor The Romanian Chamber of Fiscal Consultants , Bucuresti
October 2005 – March 2011	Stockbroker/Deputy Director General SSIF Egnatia Securities SA, Bucuresti -Stockbroker (authorized in December 2005), in charge with the trading activity for the firm’s clients, compensation-settlement agent authorized by Depozitarul Central -Deputy Director General (starting April 2007), overseeing the trading activity Business field - Investment Company
July 2005 – October 2005	Broker SSIF European Securities SA, Bucuresti -in charge with the post-trading activity for the firm’s clients Business field - Investment Company
February 2004 – June 2005	Economist/ASIF SSIF Invest Trust SA, Craiova -Economist, then financial investment services Agent (authorized in June, 2004), in charge with the increase of retail clients portfolio Business field - Investment Company

#### **EDUCATION AND TRAINING**

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|------|---|
| 2009 | Participant “Capital Market Development, Enforcement and Oversight”<br>National Securities Commission and Us Securities and Exchange Commission |
| 2007 | Participant “The EU Single Market in Financial Services: Latest Steps, Future Initiatives and Pending Tasks”                                    |

- Public Administration European Institute, Luxemburg
- 2004-2006 Master Degree – European Economy  
Economy and Business Administration Faculty, Craiova
- 2006 Graduate “Investment Consultant” course  
Millenium Financial Trading Centre
- 2006 Graduate “Derivative Markets Broker”  
BMFMS Sibiu
- 2005 Financial Investment Services Agent RASIF02  
Bucharest Stock Exchange
- 2004 Financial Investment Services Agent  
Millenium Training Financial Centre
- 1999-2003 Bachelor’s Degree  
University of Craiova  
Faculty of Economy and Business Administration  
Program: International Economic Relations

**PERSONAL SKILLS  
AND COMPETENCES**

**Native language** Romanian

**Foreign known  
languages**

	<b>Understanding</b>		<b>Speaking</b>		<b>Writing</b>
	Listening	Reading	Participation in the conversation	Oral speech	
English	Advanced	Advanced	Advanced	Advanced	Advanced
German	Beginner	Beginner	Independent User	Independent	Beginner