

**Economic operator: CONPET SA**

**Headquarters: Ploiești, No. 1-3, Anul 1848 Street**

**Tax Identification Number: RO1350020**

**REVENUES AND EXPENDITURES BUDGET FOR THE YEAR 2023**

**thousand RON**

		<b>INDICATORS</b>		<b>Row no.</b>	<b>Budget Year 2023</b>
<b>0</b>	<b>1</b>	<b>2</b>			
<b>I.</b>		<b>TOTAL REVENUES (Row1=Row2+Row5)</b>		<b>3</b>	<b>4</b>
	<b>1</b>	<b>Total operating revenues, of which:</b>		<b>2</b>	<b>546,985</b>
		a)	subsidies, as per the legal provisions in force	<b>3</b>	<b>0</b>
		b)	transfers, as per the legal provisions in force	<b>4</b>	<b>0</b>
	<b>2</b>	<b>Financial Revenues</b>		<b>5</b>	<b>3,018</b>
<b>II</b>		<b>TOTAL EXPENSES (Row 6 = Row 7 + Row 19)</b>		<b>6</b>	<b>494,353</b>
	<b>1</b>	<b>Operating Expenses, (Row 7 = Row 8 + Row 9 + Row 10 + Row 18), o/w:</b>		<b>7</b>	<b>493,894</b>
	A.	<b>goods and services expenses</b>		<b>8</b>	<b>126,290</b>
	B.	<b>taxes, fees, and similar levies related expenses</b>		<b>9</b>	<b>41,267</b>
	C.	<b>Personnel expenses (Rows 10 = Row 11 + Row 14 + Row 16 + Row 17), o/w:</b>		<b>10</b>	<b>194,952</b>
	C0	<b>Payroll expenses (Rows 11= Row 12 + Row 13)</b>		<b>11</b>	<b>181,292</b>
	C1	<b>Salary expenses</b>		<b>12</b>	<b>155,163</b>
	C2	<b>Bonuses</b>		<b>13</b>	<b>26,129</b>
	C3	<b>Other personnel expenses, of which:</b>		<b>14</b>	<b>40</b>
		expenditures with severance payments relating to staff redundancies		<b>15</b>	<b>40</b>
	C4	<b>expenditures related to the Mandate Contract and other control and management bodies, committees, and commissions</b>		<b>16</b>	<b>5,431</b>

		INDICATORS		Row no.	Budget Year 2023
0	1	2		3	4
		C5	expenses with contributions due by the employer		17 8,189
		D.	Other operating expenses		18 131,385
	2	Financial Expenses		19	459
III		GROSS RESULT (profit/loss) (Row 20 = Row 1 – Row 6)		20	55,650
IV	1	CURRENT CORPORATE TAX		21	8,276
	2	DEFFERED CORPORATE TAX		22	2,499
	3	DEFFERED TAX REVENUES		23	3,064
	4	TAX SPECIFIC TO SOME ACTIVITIES		24	0
	5	OTHER TAXES MISSING FROM THE ABOVE ITEMS		25	0
V		PROFIT/NET LOSS OF THE REPORTING PERIOD (Row 26 = Row 20 – Row 21 – Row 22 + Row 23 – Row 24 – Row 25), of which:		26	47,939
	1	Legal reserves		27	0
	2	Other reserves - fiscal incentives provided by the Law		28	3,626
	3	The coverage of accounting losses from previous years		29	0
	4	Allocation of own financing sources for the projects co-financed through foreign loans, as well as for the establishment of the necessary sources for reimbursement of capital installments, interests, commissions, and other costs related to these loans		30	0
	5	Other allocations stipulated by law		31	0

		INDICATORS	Row no.	Budget Year 2023
0	1	2	3	4
	6	Accounting profit remaining after deducting the amounts from Rows 27, 28, 29, 30, 31 (Row 32 = Row 26 - (Row 27 to Row 31) $\geq 0$ )	32	44,313
	7	Employees' share of profit limited to 10% of the net profit but not more than the monthly average base salary achieved at the level of the economic operator reported in the referenced financial year	33	4,924
	8	Minimum 50% transfers to the state or local budget in case of regies autonomes or dividends due to shareholders in the case of national enterprises/companies and partially or fully state-owned companies, of which:	34	44,313
	a)	- dividends payable to the state budget	35	26,019
	b)	- dividends payable to the local budget	36	0
	c)	- dividends payable to other shareholders	37	18,294
	9	The non - distributed profit on the destinations under Rows 33 - 34 is distributed to other reserves and represents its own source of funding	38	0
VI		REVENUES FROM EUROPEAN FUNDS	39	0
VII		ELIGIBLE EXPENSES FROM EUROPEAN FUNDS, of which:	40	0
	a)	material expenses	41	0
	b)	salary expenses	42	0
	c)	expenses regarding supply of services	43	0
	d)	advertising costs	44	0
	e)	other expenses	45	0
VIII		INVESTMENT FINANCING SOURCES, of which:	46	112,000
	1	Budget allocations	47	0

		INDICATORS	Row no.	Budget Year 2023
0	1	2	3	4
		budgetary allocations related to payment of commitments from previous years	48	0
IX		EXPENSES FOR INVESTMENTS	49	112,000
X		SUBSTANTIATION DATA		
	1	Number of employees estimated at the end of the year	50	1,462
	2	Total average number of employees	51	1,442
	3	Average monthly earnings per employee (RON/person) based on payroll expenses *	52	9,699
	4	Average monthly earnings per employee (RON/person) based on payroll expenses, recalculated as per the annual State Budget Law**	53	8,589
	5	Labor productivity in value units per total average number of personnel (thousand RON/person) (Row 2/ Row 51)	54	379
	6	Labor productivity in value units per total average number of personnel, recalculated as per the annual State Budget Law	55	379
	7	Labor productivity in physical units per total average number of personnel (quantity of finished goods/person)	56	0
	8	Total expenses per each 1000 RON of total revenues (Row 57 = (Row6 / Row1) X 1000)	57	899
	9	Overdue payables	58	0
	10	Outstanding receivables	59	500

**DIRECTOR GENERAL,**  
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