

**Economic operator: CONPET SA**  
**Headquarters: Ploiești no. 1-3, Anul 1848 street**  
**Fiscal Identification Code: RO1350020**

**ANNEX TO OGMS**  
**RESOLUTION NO. 1/28.04.2021**

**DIRECTOR GENERAL**  
**Eng. TUDORA Dorin**  
 S.s Illegible

## REVENUES AND EXPENDITURE BUDGET FOR THE YEAR 2021

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		INDICATORS		No. row	BUDGET Year 2021
0	1	2		3	4
I.		<b>TOTAL REVENUES (Row1=Row2+Row5)</b>		1	<b>460,243</b>
	1	<b>Total operating revenues, of which:</b>		2	<b>457,324</b>
		a).	subsidies, as per the legal provisions in force	3	
		b).	subsidies, as per the legal provisions in force	4	
	2	<b>Financial Revenues</b>		5	<b>2,919</b>
II		<b>TOTAL EXPENSES (row 6+row 7+row 19)</b>		6	<b>402,243</b>
	1	<b>Operating expenses, (Row 7=Row 8+Row9+Row10+Row18), o/w:</b>		7	<b>401,525</b>
		A.	goods and services expenses	8	<b>98,892</b>
		B.	taxes, fees and similar levies related expenses	9	<b>33,622</b>
		C.	personnel expenses (Rows 10=Row11+Row14+Row16+Row17), out of which:	10	<b>167,362</b>
		C0	Salaries expenses (Rows 11=Row12+Row13)	11	<b>155,738</b>
		C1	Salaries expenses	12	<b>133,594</b>
		C2	Bonuses	13	<b>22,144</b>
		C3	Other personnel expenses, out of which:	14	<b>1,835</b>

		<b>INDICATORS</b>		<b>No. row</b>	<b>BUDGET Year 2021</b>
<b>0</b>	<b>1</b>	<b>2</b>		<b>3</b>	<b>4</b>
			expenditure on compensatory payments relating to staff redundancies	15	1,835
		<b>C4</b>	<b>expenses related to the Contract of Mandate and other management and control bodies, committees and commissions</b>	<b>16</b>	<b>4,894</b>
		<b>C5</b>	<b>expenses with contributions due by the Employer</b>	<b>17</b>	<b>4,895</b>
		<b>D.</b>	<b>Other operating expenses</b>	<b>18</b>	<b>101,649</b>
	<b>2</b>		<b>Financial Expenses</b>	<b>19</b>	<b>718</b>
<b>III</b>			<b>GROSS RESULT (profit/loss) (Rd.20= Rd.1- Rd.6)</b>	<b>20</b>	<b>58,000</b>
<b>IV</b>	<b>1</b>		<b>CURRENT CORPORATE TAX</b>	<b>21</b>	<b>9,005</b>
	<b>2</b>		<b>DEFFERED CORPORATE TAX</b>	<b>22</b>	<b>2,152</b>
	<b>3</b>		<b>DEFFERED TAX REVENUES</b>	<b>23</b>	<b>2,519</b>
	<b>4</b>		<b>TAX SPECIFIC TO SOME ACTIVITIES</b>	<b>24</b>	<b>44</b>
	<b>5</b>		<b>OTHER TAXES MISSING FROM THE ABOVE ITEMS</b>	<b>25</b>	
<b>V</b>			<b>PROFIT/NET LOSS OF THE REPORTING PERIOD (Row 26=Row20-Row21-Row22+Row23-Row24-Row25), o/w:</b>	<b>26</b>	<b>49,318</b>
	<b>1</b>		<b>Legal reserves</b>	<b>27</b>	
	<b>2</b>		<b>Other reserves - fiscal incentives provided by Law</b>	<b>28</b>	<b>1,711</b>
	<b>3</b>		<b>The coverage of accounting losses from previous years</b>	<b>29</b>	<b>0</b>
	<b>4</b>		<b>Establishment of own financing sources for the projects partly financed through foreign loans, as well as for the establishment of the necessary sources</b>	<b>30</b>	

		INDICATORS	No. row	BUDGET Year 2021
0	1	2	3	4
		to reimburse capital ratio, interests, commissions and other costs related to these loans		
	5	Other allocations stipulated by law	31	
	6	Accounting profit remaining after deducting the amounts from Rows 27, 27, 28, 30, 31 (Row 32=Row26-(Row27 to Row 31)>= 0)	32	47,607
	7	Employees profit sharing schemes within the limit of 10% of the net profit but no more than the monthly average base salary achieved at the level of the economic operator reported in the corresponding year	33	5,494
	8	Minimum 50% transfers to the state or local budget in case of regies autonomes or dividends due to shareholders in case of the societies/national companies or state-owned or majority companies, out of which:	34	47,607
	a).	- dividends payable to the state budget	35	27,953
	b).	- dividends payable to the local budget	36	
	c).	- dividends payable to other shareholders	37	19,654
	9	Retained earnings on destinations under Rows 33 - 34 is distributed to other reserves and is its own source of funding	38	0
VI		REVENUES FROM EUROPEAN FUNDS	39	
VII		ELIGIBLE EXPENSES FROM EUROPEAN FUNDS, out of which:	40	

		INDICATORS	No. row	BUDGET Year 2021
0	1	2	3	4
		a). material expenses:	41	
		b). salaries expenses	42	
		c) expenses on provision of services	43	
		d) advertising and publicity expenses	44	
		e) other expenses	45	
VIII		INVESTMENT FINANCING SOURCES, out of which:	46	96,000
	1	Government grants	47	
		budget allocations related to payments of the commitments from previous years	48	
IX		INVESTMENT RELATED EXPENSES	49	96,000
X		SUBSTANTIATION DATA		
	1	Number of employees estimated at the end of the year	50	1,556
	2	Total average number of employees	51	1,543
	3	Average monthly earnings per employee (RON/employee) based on payroll expenses *	52	7,707
	4	Average monthly earnings per employee (RON/person) based on payroll expenses, recalculated as per the annual State Budget Law**	53	7,373
	5	Labor productivity in value units per total average number of employees (kRON/employee) (Row 2/Row 51)	54	296
	6	Labor productivity in value units per total average number of personnel, recalculated as per the annual State Budget Law	55	292

		INDICATORS	No. row	BUDGET Year 2021
0	1	2	3	4
	7	Labor productivity in physical units per total average number of personnel, (finished goods quantity/person)	56	
	8	Total expenses per each 1000 RON of total revenues (Row 57=(row6/Row1) 1000)	57	874
	9	Overdue payables	58	0
	10	Outstanding receivables	59	285

**Director General**
**Economic Director,**
**Eng. TUDORA Dorin**

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**Econ. TOADER Sanda**

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