

# Curriculum vitae

## Personal Information

First name / Surname **Nicușor Marian Buică**  
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Nationality (es) Romanian

Date of birth 16.02.1975

## Work experience

	<b>Period</b>
Occupation or position held	<b>December 2017 - present</b>
Main activities and responsibilities	<b>General Manager</b>
Name and address of employer	SAI Muntenia Invest SA Investment Management Company
Type of business or sector	Manager of Registered Alternative Investment Funds

	<b>Period</b>
Occupation or position held	<b>May 2017 - present</b>
Main activities and responsibilities	<b>Member of the Board of Directors</b>
Name and address of employer	INCERTRANS SA Company
Type of business or sector	Research - Design Institute

	<b>Period</b>
Occupation or position held	<b>December 2016 - December 2017</b>
Main activities and responsibilities	<b>Member of the Board of Directors</b>
Name and address of employer	SAI Muntenia Invest SA
Type of business or sector	Investment Management Company

	<b>Period</b>
Occupation or position held	<b>June 2016 - 7th December 2016</b>
Main activities and responsibilities	<b>Member of the Board of Directors</b>
Name and address of employer	Swiss Capital S.A.
Type of business or sector	Services and Financial Intermediation Company. Member of the Bucharest Stock Exchange

	<b>Period</b>
Occupation or position held	<b>October 2015 - April 2016</b>
	<b>State Secretary</b>

Name and address of employer	Ministry of European Funds
Type of business or sector	Central Public Authority
<b>Period</b>	<b>February 2015 - September 2015</b>
Occupation or position held	Member of the Board of Directors of CN „Loteria Română” S.A.
Name and address of employer	<b>CN „Loteria Română” S.A.</b>
Type of business or sector	Gambling development, organization, administration and exploitation
<b>Period</b>	<b>December 2014 - July 2015</b>
Occupation or position held	Member of the Board of Directors of Enel Energie Muntenia S.A.
Name and address of employer	Enel Energie Muntenia S.A.
Type of business or sector	Electricity trading
<b>Period</b>	<b>August 2014- December 2014</b>
Occupation or position held	Advisor Minister Delegate for Budget
Main activities and responsibilities	Ministry of Public Finance
Name and address of employer	Central Public Authority
Type of business or sector	
<b>Period</b>	<b>March 2013 - March 2014</b>
Occupation or position held	<b>State Secretary</b>
Main activities and responsibilities	Ministry of Transport
Name and address of employer	Central Public Authority
Type of business or sector	
<b>Period</b>	<b>June 2012 - November 2012</b>
Occupation or position held	State Secretary Advisor
Main activities and responsibilities	Organization and coordination of the Cabinet of State Secretary
Name and address of employer	Ministry of Environment and Climate Change
Type of business or sector	Central Public Authority
<b>Period</b>	<b>July 2010 - June 2012</b>
Occupation or position held	Chairman of the Board of Directors of Dunapref S.A.
Main activities and responsibilities	Operational management of the company; Restructuring the company; Market repositioning; Turnaround management; Restructuring product types
Name and address of employer	Dunapref S.A. Portului Street, no. 2, Giurgiu
Type of business or sector	Prefabricated elements for civil construction, roads, bridges, railways

<b>Period</b>	<b>January 2008 - May 2009</b>
Occupation or position held	Commercial Director
Main activities and responsibilities	Organization and coordination of business activity; Company repositioning; Management system restructuring
Name and address of employer	Apolodor Com Impex, Theodor Pallady Blvd., no.45C, District 3, Bucharest
Type of business or sector	Special foundations, Infrastructure works, Demolition work, Civil construction
<b>Period</b>	<b>2007 - July 2009</b>
Occupation or position held	<b>Leader (Deputy Director)</b>
Main activities and responsibilities	Empowered to lead and coordinate the daily work of the company; invested with the competence to engage the responsibility of the company, ensuring the current management of S.S.I.F
Name and address of employer	Active International S.A., Unirii Blvd., no. 45, District 3, Bucharest
Type of business or sector	Services and Financial Intermediation Company. Member of the Bucharest Stock Exchange
<b>Period</b>	<b>March 2005 - December 2007</b>
Occupation or position held	Member of the Board of Directors - Executive Director
Main activities and responsibilities	Coordination and operationalization of investment activities and sales strategies; revamping; Sales network construction; Recovery management team
Name and address of employer	Elpreco S.A., Calea Severinului, no.44, Craiova, Dolj
Type of business or sector	Manufacturer of building materials
<b>Period</b>	<b>February 2004 - 2006</b>
Occupation or position held	<b>Internal review</b>
Main activities and responsibilities	Regular monitoring and verification of the legal provisions affecting the activity of financial investment services and internal regulations as well as the observance by the company and its personnel of the respective provisions
Name and address of employer	Active International S.A., Unirii Blvd., no. 45, District 3, Bucharest
Type of business or sector	Services and Financial Intermediation Company. Member of the Bucharest Stock Exchange
<b>Period</b>	<b>October 2001 - March 2005</b>
Occupation or position held	Development Manager
Main activities and responsibilities	Coordination and operationalization of investment activities and sales strategies; revamping; Sales network construction; Recovery management team
Name and address of employer	Elpreco S.A., Calea Severinului, no.44, Craiova, Dolj
Type of business or sector	Manufacturer of building materials
<b>Period</b>	<b>January 1998 - September 2001</b>
Occupation or position held	Investment broker

Main activities and responsibilities	Coordination and operationalization of investment activity, procurement strategies (construction area analyst, construction material manufacturers). Portfolio management; Analysis of infrastructure and construction companies for the purchase of shares
Name and address of employer	Active International S.A., Unirii Blvd., no. 45, District 3, Bucharest
Type of business or sector	Services and Financial Intermediation Company. Member of the Bucharest Stock Exchange

## Education and training

<b>Period</b>	<b>October 2017 - November 2017</b>
Title of qualification awarded	Graduation certificate
Principal subjects/occupational skills covered	Innovation Manager
Name and type of organisation providing education and training	CIT - IRECSION Centrul de Informare Tehnologică SRL Bucureşti
Level in national or international classification	Specialization program
<b>Period</b>	<b>October 2003 - March 2005</b>
Title of qualification awarded	Graduation certificate Master of Business Administration, no. 200513205 of November 22 <sup>nd</sup> 2005
Principal subjects/occupational skills covered	Turnaround Management; Marketing management; Manager economics; Investment management; Business policy
Name and type of organisation providing education and training	<b>City University</b> , State of Washington, USA
Level in national or international classification	<b>EMBA</b>
<b>Period</b>	<b>September 16<sup>th</sup> - 25<sup>th</sup> 2005</b>
Title of qualification awarded	Graduation certificate PROFESSIONAL SALES MANAGEMENT of September 25 <sup>th</sup> 2005
Principal subjects/occupational skills covered	Techniques and sales methods; Modern systems for organizing sales departments
Name and type of organisation providing education and training	Bucharest Chamber of Commerce and Industry and Royal Trading House S.R.L.
Level in national or international classification	Specialization
<b>Period</b>	<b>1998 - 2003</b>
Title of qualification awarded	Diploma in Economics, U series, no. 0041447 / February 2003, Economics, Banking Financial Management Specialization
Principal subjects/occupational skills covered	Financial Management; Finance and Banking; The economy and the role of banks; Payment methods, tools and techniques; Financial analysis of economic agents; Introduction to marketing; Financing in international trade; Efficiency and valuation of investments; Asset and Liability Management
Name and type of organisation providing education and training	University of Craiova, Faculty of Economic Sciences

Level in national or international classification	Bachelor's degree					
<b>Perioada</b>	<b>1994 - 1997</b>					
Title of qualification awarded	Engineering assistant diploma, P Series, no. 004495 / June 1997, Mechanics, Materials and defectoscopy specialization					
<b>Valedictorian</b>						
Principal subjects/occupational skills covered	Mechanics; Material resistance; Electrical appliances; Electrical machines; Thermal machines; Constructive parts of fine mechanics					
Polytechnic University of Bucharest,						
Name and type of organisation providing education and training	Graduation Diploma					
Level in national or international classification						
Mother tongue(s)	<b>Romanian</b>					
Other language(s)	<b>Understanding</b>					
Self-assessment	Listening	Reading	Speaking	<b>Reading</b>		
<i>European level (*)</i>			Spoken interaction	Spoken production	Written expression	
<b>English</b>	B Independent 1 User	B Independent 1 User	B Independent 1 User	B Independent 1 User	B Independent 1 User	B Independent 1 User
<b>French</b>	A Basic 2 user	A Basic 2 user	A Basic 2 user	B Independent 1 User		A Basic 2 user
(*)Common European Framework of Reference for Languages						
Social skills and competences	Good ability to adapt to multicultural environments, team spirit. Verified skills in a professional context.					
Organisational skills and competences	Organizational spirit, planning skills.					
Computer skills and competences	Detailed knowledge of company management. Sales systems. Ability to analyze and implement new projects. Knowledge in the field of financial management.					
	Technical knowledge in the field of mechanical industrial processes and in the field of machine building technologies.					
	Competencies in coordinating and guiding production and sales activities.					
Computer skills and competences	Good use of Microsoft Office tools (Word™, Excel™ and PowerPoint™).					

The undersigned, **GABRIAN CORNEL DOREL**, translator authorized by the Ministry of Justice, with the authorization no. 15713, I do hereby certify the accuracy of this translation with the original Romanian document, which has been seen by me. Translator,

