



Curriculum vitae
Europass

Personal information

First and Last Name **Cristian-Florin GHEORGHE**
Gender **Male**

Work experience
2017 - Present

Higher Counsellor

Ministry of Energy
202E, Independenței Drive, 6th district, postal code 060021
Bucharest, Romania

Advising the Minister about certain aspects related to the set of activities regarding energy products

March 2017 – Present
03/04/2017 – Present

Member in the Board of the company OIL TERMINAL S.A.

Chairman of the Board

Company Oil Terminal S.A.
2, Caraiman Street, postal code 900117, Constanța (Romania),
www.oil-terminal.com

Management of the company activity

Activity type or field: Handling – performing the services providing related to the reception, loading, unloading of crude oil, oil products, petrochemical and chemical products and other finite products or liquid raw materials for import, export and transit.

2017 **Counsellor**

Ministry of Energy
202E, Independenței Drive, 6th district, postal code 060021
Bucharest, Romania

Advising the Minister about certain aspects related to the set of activities regarding energy products

2015-2016 **Member in the Board of the company OIL TERMINAL S.A.**

Chairman of the Board of Audit

Company Oil Terminal S.A.
2, Caraiman Street, postal code 900117, Constanța (Romania),
www.oil-terminal.com

Coordination of the Audit committee

Activity type or field: Handling – performing the services providing related to the reception, loading, unloading of crude oil, oil products, petrochemical and chemical products and other finite products or liquid raw materials for import, export and transit.

2016-2017 **General Manager**

Company S.C. BENECA AUTO SRL
25, Ion Sian Street, Voluntari

Activity type or field: Commerce with motor parts

- 2013-2016 Parliamentary Counsellor – Lower Parliament Chamber**
Parliament Palace, 2-4, Izvor Street 5th district, postal code 050563 Bucharest (Romania)
www.cdep.ro
Parliamentary Counsellor for environment issues
- 2011-2017 General Manager**
Company S.C. AS PETROL RECYCLE SRL
26, Doamna Ghica Street, 2nd district, postal code 022837 Bucharest (Romania)
Activity type or field: Treatment and elimination of oil residues and dangerous waste
- 2008-2014 Marketing Manager**
Company S.C. EURO METAL TRADING SRL
39, Făgetului Street, Constanța, Operation Point Bucharest
Management and coordination of the activities related to the foreign trade with ferrous waste
Activity type or field: Collecting and valorisation of DEEE waste and electric and electronic waste, home appliance waste, electric cables, conductors and motor cabling, electric devices, etc.
- 2006-2008 Marketing Manager**
Company S.C. AS METAL TRADING SRL
104G, Berceni Road, 4th district, postal code 41836 Bucharest (Romania)
Management of the executive activity of the company
Activity type or field: Recovery and processing of ferrous and non-ferrous waste
- 2004 General Manager**
Company S.C. AVIS CONSULTING SRL
26, Doamna Ghica Street, 2nd district, postal code 022837 Bucharest (Romania)
Activity type of field: Human Resources recruitment
- 2000-2003 Marketing Manager**
Company S.C. AR METAL TRADING SRL
104G, Berceni Road, 4th district, postal code 41836 Bucharest (Romania)
Activity type of field: Recovery and processing of ferrous and non-ferrous waste

Education and training

- 01/11/2017 Prince2 – Foundation Certificate in Project Management**
Global Best Practice
www.axelos.com
- 13/02/2014 Specialist in waste management**
Association Centre for Professional Training and Regional Development Constanța (Romania)
- 12/08/2012 Environment Protection Technician (Ecologist Technician)**
Association Centre for Professional Training and Regional Development Constanța (Romania)

- 2000 **Engineer in the domain BUSINESS ENGINEERING**
University BIOTERRA – Faculty of Engineering and Agrotouristic
Management Bucharest (Romania)
- 1993 **Industrial School Group METALOGLOBUS**
Bucharest (Romania)

Personal skills and competencies

Mother tongue **Romanian (written and spoken at experienced level)**

Foreign languages
Self-assessment

	Understanding		Speaking		Writing
	Listening	Reading	Interacti on	Oral discourse	Written expression
English	B1	B1	B1	B1	B1

B1 Level – Independent User

Common European Framework of Reference for Languages

Communication skills and competencies Excellent communication skills, competencies of management and negotiation as a result of my experience;

Team spirit,

Able to create and implement high standards within a company;

Rigour, creativity, patience and professionalism.

Commitment to the work executed.

Organisational / managerial skills and competencies Abilities to lead and organise big teams of persons;
Able of implement beneficial changes in a company .

Digital skills SELF-ASSESSMENT

Information processing	Communication	Content creation	Safety	Problem solving
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Experienced user Experienced user Experienced user Experienced user Experienced user

Digital competences - Self-assessment grid

Driving licence Category B

The undersigned **ROȘU MONICA-DANA-CORINA** authorised interpreter and translator for English and French based on the Authorisation to 29545 of 2010 issued by the Romanian Ministry of Justice. I certify the accuracy of the translation performed from ROMANIAN into ENGLISH that the text presented for translation was translated entirely without omissions and that by translation the document was not denatured as regards its content or meaning.

L.S.



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Personal information



Name and surname **Mihai Adrian Albuлесcu**
 Address(es)
 Phone(s)
 Fax(es)
 E-mail(s)
 Nationality Romanian
 Date of birth

**Workplace /
 Occupational area
 aimed**

Professional experience

2017 – to date member in the Council of Ploiesti Oil&gas University

Period	2016 - to date
Position or job held	University professor
Main activities and responsibilities	Teaching activity, scientific research
Employer's name and address	University Petroleum-Gas from Ploiesti, 39 Bucuresti bld
Type or field of activity	Education
Period	Jan 2015 — Dec 2015
Position or job held	State Secretary
Main activities and responsibilities	Coordinates the enforcement of the Governmental program in the energy strategic areas
Employer's name and address	Ministry of Energy, Small and Medium Enterprises and Business Environment
Type or field of activity	Energy
Period	2013 — 2015
Position or job held	State Secretary
Main activities and responsibilities	Coordinates the implementation of the Government Program in the strategic energy fields Represents the interests of the state with the World Bank of Romania, the International Monetary Fund and the European Commission on the Energy Strategy Member of the Privatization Commission of Nuclearelectrica, Transgaz and Romgaz, Representative of the Energy Department in the commissions for drafting and implementing of the Memorandum of Understanding with the Republic of China for investment projects in Romania President of the Romanian-Serbian Joint Commission Vice-President of the Mixed Commissions Romania - Russia, Romania - Kazakhstan, Romania - Germany, Romania - Turkmenistan, Romania – Turkey.
Employer's name and address	Ministry of Economy
Type or field of activity	Energy Department
Period	1999 - 2016
Position or job held	Associate professor
Main activities and responsibilities	Teaching activity, scientific research
Employer's name and address	University Petroleum-Gas from Ploiesti, 39 Bucuresti bld

Type or field of activity	Education
Period	1990 —1999
Position or job held	Head of university works
Main activities and responsibilities	Teaching activity, scientific research
Employer's name and address	Institute of Petroleum and Gas from Ploiesti, 39 București bld
Type or field of activity	Education
Period	1983 —1990
Position or job held	University assistant
Main activities and responsibilities	Teaching activity, scientific research
Employer's name and address	Institute of Petroleum and Gas from Ploiesti, 39 București bld
Type or field of activity	Education
Period	1982 —1983
Position or job held	Substitute assistant
Main activities and responsibilities	Teaching activity, scientific research
Employer's name and address	Institute of Petroleum and Gas from Ploiesti, 39 București bld
Type or field of activity	Education

Education and training

Period	1990-1996
Qualification/degree achieved	PhD/doctor degree
Main subjects studied/professional skills achieved	Hydraulics and fluids mechanics
Name and type of the education establishment/training provider	Institute of Petroleum and Gas from Ploiesti/ Faculty of Petroleum and Gas Engineering
Level on the national or international classification	Post-university studies
Period	1980
Qualification/degree achieved	Reliable methods in exploiting the drilling screeds. Training course
Main subjects studied/professional skills achieved	Petroleum equipment
Name and type of the education establishment/training provider	IPCUP Ploiesti
Level on the national or international classification	Post-university studies
Period	1974-1979
Qualification/degree achieved	Engineering/engineer degree
Main subjects studied/professional skills achieved	Petroleum equipment
Name and type of the education establishment/training provider	Institute of Petroleum and Gas from Ploiesti/ Faculty of Petroleum Machines and Equipment
Level on the national or international classification	Post-university studies
Period	1969-1973
Qualification/degree achieved	Mechanic/bachelor degree

Main subjects studied/professional / Theoretical studies skills achieved

sciences department

Name and type of the education establishment/training provider

Theoretical highschool Baicoi / Prahova

Personal competences and skills

Native Language

Romanian

Foreign languages known

Self assessment

Writing and Speaking European level (*)

French language

English language

	Understanding		Speaking		Writing	
	Listening	Speaking	Participation to conversation	Oral production	written production	
A2	Elementary user	Elementary user	A2 Elementary user	Elementary user	Elementary user	
A2	Elementary user	Elementary user	A2 Elementary user	Elementary user	Elementary user	

Social competences and skills
Organizational competences and skills

Team spirit
- Good experience in project and team management.

Technical competences and skills

- Scientific research activities in the field of petroleum-gas industry, technological pipes from refineries, crude oil transport systems, natural gas transport and distribution systems

Computer competences and skills

Microsoft Office

Artistic competences and skills -

Other competences and skills -

Driving licence

B Category

Additional information

Publications

Author or co-author in
- 15 books
- 130 articles published in specialized magazines or in books of certain national and international scientific events
- 70 research papers, design and engineering of oil deposits achieved based on agreements or through national competitions

Professional affiliations

- 2013 – 2015 — Secretary of State in the Ministry of Economy - Department of Energy and Energy Ministry
- 2013 – to date member of the Board of Directors of GDF Suez Energy Romania (Engie)
- 2013 – to date member of the Board of Directors of GDF Suez Energy Romania (Engie)
- 2006 to date member of the General Association of Engineers of Romania - AGIR
- 2005 to date member of the Romanian Petroleum Engineers Society - SPEROM
- 1994 to date member of the Romanian Society of Thermo technicians - SRT
- 1992 to date - member of the commissions for supporting exams, papers and doctoral theses
- 2001 - 2004 and 2009 - 2013 - Member of the Board of Directors within Transgaz Medias
- 2009 - 2013 - member of the ANRE Advisory Committee
- 2004 - 2006 - Member of the Board of Directors of CONPET S.A. Ploesti
- 2001 - 2004 - Member of the Board of Directors of Petrom SA;
- 2004 - 2009 - Member of the Board of Directors of Termoelectrica S.R. Ploesti
- 2002 – to date - member of the examination commissions for awarding the degree of plumbers authorized by the National Authority for Regulation in the field of Natural Gas (ANRGN);

Representative works

Books

- N. Simescu, C. Trifan, **M. Albuiescu**, D. Chisalita. *Gas activity from Romania in transition to a free, functional market and integrable into the European Union*. UPG Publishing House., 2008, Ploesti
- C. Trifan, **M. Albuiescu**, S. Neacsu. *Elements of fluids mechanics and technical thermodynamics*. UPG Publishing House., 2005, Ploesti
- C. Trifan, **M. Albuiescu**. *Hidraulica. Transport and storage of petroleum and gas products*. Technical publishing house, 1998, Bucharest
- M.E., Ionescu, M., Stoicescu, **M.A. Albuiescu** — *Thermal methods of petroleum recovery*. Elapis publishing house, Ploesti, 1998

Articles

- C. Eparu, S. Neacsu, E.M. Ionescu, **M. Albuiescu**, A. Prundurel, *Phase behavior analysis of the water from natural gas along the pipelines*. Chemistry Magazine, 68, 5, 2017, 970-973
- C. Eparu, **M.A. Albuiescu**, S. Neacsu, C. Albuiescu, *Gas leaks through corrosion defects of buried gas transmission pipelines*, Chemistry Magazine, Vol. 65, Nr. 11, 2014, p. 1385-1390
- M. Albuiescu**, C. Eparu, L. Medrea, V. Metea - *Calculation of Natural Gas Losses through Bunecl Distribution Pipes Faults*. Journal of University of Petroleum — Gas from Ploesti, Technical series, Vol. LXII, No. 3, 2011, p. 77-86
- S. Neacsu, **M.A. Albuiescu**, C. Eparu, *Performing and testing an environmentally friendly heating system for viscous oil transport*. Chemistry Magazine, Nr. 9, 2010
- C. Eparu, **M. Albuiescu**, R. Radulescu - *Experimental Stand Used to Simulate Oil Transport through Pipelines*. Journal of University of Petroleum — Gas from Ploesti, Technical series, Vol. LXII, No. 38, 2010, p 179-186
- S. Neacsu, C. Trifan, **M.A. Albuiescu**, *Considerations on the Errors Associated to the Measuring of the Amounts of Natural Gas Delivered to Household Consumers*. Chemistry Magazine, vol. 59 (7), pg. 796-801, 2008
- S. Neacsu, C. Trifan, **M.A. Albuiescu**, R. Radulescu, *Numerical modeling of the viscous petroleum transport through pipelines under non-isothermal regime*. Chemistry Magazine vol 58 nr. 10 2007, pg. 992-995
- C. Trifan, S. Neacsu, **M.A. Albuiescu** *Transitional phenomena in natural gas polyethylene networks*. Plastics, no. 3/2006, pg. 211-pg. 214
- S. Neacsu, C. Trifan, **M. Albuiescu**, E. Calota *Modeling of the contamination process of petroleum products in case of their successive transport through pipelines*. Chemistry Magazine no. 8/2006, pg. 870- pg. 876
- S. Neacsu, C. Trifan, **M. Albuiescu**, R. Radulescu, *Numerical modeling of the viscous petroleum transport through pipelines under non-isothermal regime*. Chemistry Magazine vol 58 nr. 10 2007, pg. 992-995
- S. Neacsu, C. Trifan, **M. Albuiescu**, Renata Radulescu, *Energy analysis of viscous petroleum transport under non-isothermal regime*. Journal of Petroleum and Gas 3/4 2007

Curriculum Vitae

PERSONAL INFORMATION

Name Popa Claudiu Aurelian;

Address

Civil status:

Telephone

E-mail:

Nationality

Date and place of birth

WORK EXPERIENCE

1. **1 August 2015 - MINISTRY OF ENERGY
GENERAL DIRECTORATE FOR PRIVATISATION AND ADMINISTRATION OF
STATE PARTICIPATIONS IN ENERGY
LEGAL ADVISOR - IA EXPERT**
2. **15 January 2014 - AFC ASTRA GIURGIU
LEGAL ADVISOR**
3. **1 July 2013 - SC RAPID BUCHAREST
GENERAL DIRECTOR (6 months)**
4. **1 July 2010 - PROFESSIONAL FOOTBALL LEAGUE
DIRECTOR - COMPETITIONS DEPARTMENT AND LEGAL DEPARTMENT (2 years
and 6 months)
FEDERAL OBSERVER WITHIN THE PROFESSIONAL FOOTBALL LEAGUE**
5. **1 August 2009
Attorney at law - Prahova Bar;**
6. **1 July 2009 - 1 July 2010
PRESIDENT - Commission for the Player's Status - Professional Football
League;**
7. **1 October 2007
Member - Association of Legal Advisors within the Financial Banking
System**
5. **30 July 2007**
 - **AVAS (Authority for State Assets Recovery) - Bucharest;**
 - **Legal General Directorate;**
 - **Special Laws Legal Directorate;**
 - **Director.**

6. 1 March 2007

- AVAS (Authority for State Assets Recovery) – Bucharest;
- Legal Assistance General Directorate;
- Post-privatisation Contentious Legal Assistance Directorate;
- Director.

7. 25 January 2007

- AVAS (Authority for State Assets Recovery) – Bucharest;
- Legal Assistance General Directorate;
- Post-privatisation Contentious Legal Assistance Directorate;
- Expert Jurist - responsibilities in coordinating the post-privatisation legal assistance activity;
- Management positions in AVAS and APAPS (Authority for privatization and administration for State's Participation

In 2005 – 2006, my activity included the following actions:

- coordination of the department activity for the segment concerning the monitoring of shares purchase and sale contracts, by over-endorsing the legal advisors who worked within this process;

- endorsing the papers regarding state aids;
- endorsing the papers drawn up by the Personnel Department;
- attending meetings organized by the General Directorate for Privatization in order to clarify some issues regarding the administration of some commercial companies in the portfolio of AVAS and/or in process of privatization;
- attending meetings with the representatives of buyers in order to solve the problems occurred during the period of monitoring the shares purchase and sale contracts;

- special administration of 6 commercial companies in AVAS portfolio, materialized by finalizing the privatization process in case of 5 of them;

- representative of employees of AVAS Bucharest during 2004 – 2006;

- special administrator during 2005-2008 of:

- S.C. NITROFERTILIZER S.A. Făgăraș;
- S.C. NITROEXPLOSIVE S.A. Făgăraș;
- S.C. NITROSERVICE S.A. Făgăraș;
- S.C. NITROTRANS S.A. Făgăraș;
- S.C. NITROCONTROL S.A. Făgăraș;

- President of three Privatization Commissions of AVAS;

- Vice-president of the Appeal Commission in the licensing system of the Romanian Football League – **2005 – 2009**

8. 1 August 2003 – 1 September 2004:

- A.P.A.P.S. (Authority for Privatization and State Assets Administration) – Bucharest;
- Post-privatization Department;

- Department for Regulation of Contracts and Post-privatization Endorsement;
- Post-privatization Endorsement Service;
- **Head of Service;**
- Coordination of service activity and replacement of the director in case of its unavailability;

9. 1 July 2002 – 1 August 2003

- A.P.A.P.S. (Authority for Privatization and State Assets Administration) – Bucharest;
- Legal Department;
- Post-privatization Endorsement Directorate;
- Legal Advisor;

10. 2001 - 2002

- S.C. Ardrom 001 S.R.L. Bucharest;
- **Administrator;**

11. 1999 - 2001

- **State Property Agency - Bucharest;**
- Legal Department;
- Legal advisor;
- Interim Director;
- State representative in the General Meeting of the Shareholders - S.C. A.I.A.S.C. Vulpești, Argeș County;
- Member in the Board of Administration of S.C. LEGUMICOLA PECICA S.A. Nădlac, ARAD County;
- **President** – Commission for the analysis of appeals in the privatization process;

12. 1998 - 1999

- Ministry of Agriculture and Food – Bucharest;
- Legal Department;
- Endorsement Service;
- Legal advisor;
- Member in the Commission for the analysis of appeals in the privatization process;

13. 1997 - 1998

- Petrotel - Lukoil Ploiești;
- Legal Department – legal advisor;
- GENERAL DIRECTOR - SC GEROM SA Ploiești;

EDUCATION AND PROFESSIONAL TRAINING

- **2006 - 2008**
MASTER studies – Management of Public Position – Ploiesti University
- **1991 - 1995**

<<Nicolae Titulescu>> University - Faculty of International Law;

- Graduated Bachelor studies in the session of 1997 - **University of Bucharest - Faculty of Law;**

- 2015

PRINCE 2 - Foundation certificate in Project Management - course held by APMG International and AXELOS Global Best Practice

PERSONAL SKILLS AND ABILITIES

- **Good negotiator, good knower of all law branches.**
- PC use - MS Office (Word, Excel, Windows);
- Interpersonal communication skills;
- Resistance to intellectual and physical effort;
- Responsibility, intuition, perseverance, involvement;
- Capacity of analysis and organization;
- Commercial contracts negotiation;
- Holder of a licence to carry weapon and of a hunting weapon;
- Blue belt - JUDO;
- Served in the military;
- Reserve officer - **Ministry of Interior;**
- Member of the General Association of Hunters and Anglers;

Native language

- Romanian

Foreign languages

- English - satisfactory;

Driving licence

- B category - 1990;

Date:

14 June 2018

Signature:

**illegible signature*

PERSONAL INFORMATION

First name/Surname **Meșca, Darius Dumitru**
Address
E-mail
Nationality
Date of Birth

WORK EXPERIENCE

- Period 04 2017- to date
- Occupation or position held **Trade Operations Manager**
- Main activities and responsibilities Coordination of certain trade operations
- Employer's name and address **Electrica Furnizare S.A.**

- Period 08 10 2012 – 03 03 2017
- Occupation or position held **Director General**
- Main activities and responsibilities Coordination of the entire activity of the electricity supply company
- Employer's name and address **FDEE Electrica Distributie Muntenia Nord S.A.**

- Period 07 12 2012 - 25 03 2015
- Occupation or position held **Member of the Board of Administration of FDEE Electrica Distributie Muntenia Nord S.A. – appointed as per EGO 109/2011**
- Employer's name and address **FDEE Electrica Distributie Muntenia Nord S.A.**

- Period March 2013 - to date
- Occupation or position held **Administrator (member of the Board of Administration), appointed as per EGO 109/2011**
As per Law 31/1990 further amendments and additions
- Employer's name and address **S.C. CONPET S.A.**

- Period 05 10 2010 - 07 10 2012
- Occupation or position held **Personal Advisor to the Chairman of Prahova County Council**
- Main activities and responsibilities Counselling the Chairman of Prahova County Council on attracting and supporting investors at the County level
- Employer's name and address **Prahova County Council**

- Period 12 03 2009 - 05 10 2009
- Occupation or position held **President holding rank Secretary of State**
- Main activities and responsibilities Attraction of foreign investments in Romania
- Employer's name and address **Government of Romania – ARIS (Romanian Agency for Foreign Investments)**

- Period 02 02 2007 - 20 01 2009
- Occupation or position held **Secretary of State**

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- Main activities and responsibilities Coordination of the Energy Sector
- Employer's name and address **Government of Romania - The Ministry of Economy and Trade**

- Period 21.12.2006 – 02.02.2007
- Occupation or position held **Personal Advisor to the Minister of Economy and Trade**
- Main activities and responsibilities Counselling the Minister of Economy and Trade in the Energy sector
- Employer's name and address **Romanian Government – Ministry of Economy and Trade**

- Period 16.09.2005 - 21.12.2006
- Occupation or position held **Secretary of State**
- Main activities and responsibilities Coordination of the Energy System
- Employer's name and address **Government of Romania – The Ministry of Economy and Trade**

- Period 01.04.2001 - 15.09.2005
- Occupation or position held **Director General**
- Main activities and responsibilities Coordination of the entire company's business specialized in the production and export (100%) of the metallic welded constructions type counterbalances, chassis, arms of the crane trucks and excavators
- Employer's name and address **S.C. Terqua SRL Ploiesti**

- Period 01.03.2001 - 01.04.2001
- Occupation or position held **Director General**
- Main activities and responsibilities Attracting Investors in the Industrial Park
- Employer's name and address **SC Park Industrial Dacia SRL Ploiesti**

- Period 17.02.1998 - 01.03.2001
- Occupation or position held **Director General**
- Main activities and responsibilities Coordination of the entire company's business specialized in the production of metallic welded constructions- type silos, metallic scaffolds, elbows, curves etc.
- Employer's name and address **S.C. DACIA S.A. Ploiesti**

- Period 18.09.1997 - 17.02.1998
- Occupation or position held **Design Engineer**
- Main activities and responsibilities Design of the oil and petrochemical equipment
- Employer's name and address **S.C. Petroconsult SRL Ploiesti**

- Period 15.01.1997 - 19.09.1997
- Occupation or position held **Design Engineer**

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- Main activities and responsibilities Design of the oil and petrochemical equipment
- Employer's name and address **S.C. UZUC S.A. Ploiesti**

- Period 30.09.1996-15.01.1997
- Occupation or position held **Production Engineer**
- Main activities and responsibilities Coordination of a part of the production activity
- Employer's name and address **S.C. UZUC S.A. Ploiesti**

- Period 05.09.1990 - 19.01.1991
- Occupation or position held **Locksmith**
- Main activities and responsibilities Specific activities related to locksmithery within the maintenance garage of M7 section
- Employer's name and address **S.C. UPETROM S.A. Ploiesti**

- Period 2005 - 2008
- Occupation or position held **Administrator (member of the Board of Administration)**
- Employer's name and address **S.C. FDFEE ELECTRICA MUNTENIA NORD S.A., S.C. DISTRIGAZ-SUD S.A., S.C. CONPET S.A.**

- Period 2010 - 2012
- Occupation or position held **Administrator (member of the Board of Administration)**
- Employer's name and address **S.C. Hidro Prahova S.A.**

EDUCATION AND TRAINING

- Name and type of organization providing education and training **Ploiesti Oil&Gas University**
- Year 2011
- Qualification Awarded Ph D. Engineer
- Area of Study Engineering, Ph.D. Thesis with the following title: **"Research on enhance of behavioral performance at variable solicitations of the welded metallic constructions"**

- Name and type of organization providing education and training **Ploiesti Oil & Gas University**
- Period 1996 - 1997
- Qualification Awarded Post graduate Studies (Master)
- Area of Study Engineering
-
- Name and type of organization providing education and training **Ploiesti Oil&Gas University**
- Period 1991-1996

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- Qualification Awarded Engineer
- Area of Study Mechanical and Electrical Engineering

**PERSONAL SKILLS AND
COMPETENCES**

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- Native language Romanian
- Foreign languages English

Self-assessment

Understanding		Speaking		Writing
Listening	Reading	Spoken Interaction	Oral Production	Written production
Very good	Very good	Very good	Very good	Very good

DRIVING LICENSE

Category B

Date: 14.06.2018

Signature:

S.s. Illegible

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Curriculum Vitae**



Personal information

Surname(s) / First name(s) **Iacob Constantin Ciprian**
Address(es)
Telephone(s)
Fax(es)
E-mail
Nationality
Date of birth
Gender **Male**

Work experience

Period	1. 2007 – to date; 2. 2005 – 2007
Occupation or position held	1. Attorney at law – “IACOB CIPRIAN” Solo Law Practice; 2. Collaborating attorney at law – “PUIU ANDI CONSTANTIN” Solo Law Practice and “CORNEL BOBOACĂ” Solo Law Practice.
Main activities and responsibilities	Activities: filing actions in court, assistance, representation and pleading in court
Name and address of the employer	“PUIU ANDI CONSTANTIN” Solo Law Practice and “CORNEL BOBOACĂ” Solo Law Practice
Type of activity and sector	Civil court, criminal court, labour disputes, commercial court
Period	November 2017 – to date
Occupation or position held	Member of CONPET S.A. Board of Administration
Name and address of the employer	CONPET no. 1-3, Anul 1848 Street, postal code 100559, Ploiesti, Prahova
Period	2014 – to date
Occupation or position held	Member of the Eparchial Council of Targoviste Archiepiscopate
Name and address of the employer	Targoviste Archiepiscopate, no.11, Mihai Bravu Street, Targoviste Municipality, Dambovita County

Education and training

Period	2010 - 2014
Qualification / diploma awarded	Doctor of Management, defended the PhD Thesis "Communication, vector of increasing the performance of management in legal institution"
Main studied disciplines / achieved professional skills	Economic Sciences
Name and type of the education institution / training provider	"Valahia" University in Târgoviște
Period	2012 - 2014
Qualification / diploma awarded	Graduate of the Teaching Staff Training module
Main studied disciplines / achieved professional skills	Psychopedagogy training program Level I and II
Name and type of the education institution / training provider	"Valahia" University in Târgoviște
Period	2006 - 2007
Qualification / diploma awarded	Fully qualified lawyer
Main studied disciplines / achieved professional skills	Legal sciences
Name and type of the education institution / training provider	National Institute for Training and Development of Lawyers
Period	2006
Qualification / diploma awarded	Affiliation to Dâmbovița Bar as trainee lawyer, following examination
Main studied disciplines / achieved professional skills	Legal sciences
Name and type of the education institution / training provider	Dâmbovița Bar
Period	2004 - 2006
Qualification / diploma awarded	Master's Degree/Master's Thesis "Visible and invisible traces discovered at a crime scene"
Main studied disciplines / achieved professional skills	Legal sciences

Name and type of the education institution / training provider	"Gheorghe Cristea" University
Period	2004
Qualification / diploma awarded	"Entrepreneurial training course for young people"
Main studied disciplines / achieved professional skills	Economic sciences
Name and type of the education institution / training provider	Bucharest National Defence University in collaboration with the Central Public Administration and National Agency for Small and Medium Sized Enterprises and Cooperation
Period	2000 - 2004
Qualification / diploma awarded	Jurist
Main studied disciplines / achieved professional skills	Legal sciences
Name and type of the education institution / training provider	"Valahia" University in Târgoviște
Period	October 2011
Qualification / diploma awarded	Environmental system manager
Main studied disciplines / achieved professional skills	Sustainable development policy in EU and Romania. Defining the environmental policy of the organization, Environmental management system. Environmental management standards
Name and type of the education institution / training provider	Teleorman Chamber of Commerce, Industry and Agriculture
Period	August 2011
Qualification / diploma awarded	Trainer
Main studied disciplines / achieved professional skills	Preparing the training, Carrying out the training activities, Assessment of the training participants, Marketing of training, Organizing the training programs and courses
Name and type of the education institution / training provider	SC PRO TRAINING INTENS SRL

Other language(s) **Romanian**

Known foreign languages

Self-assessment
European level ()*

English

French

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production		Writing	
C 2	Basic user	C 2	Basic user	B 2	Basic user	B 2	Basic user	C 1	Basic user
B 2	Independent User	B 2	Independent User	B 1	Basic user	B 1	Basic user	B 2	Basic user

()Common European Framework of Reference for Languages*

Social abilities and skills

- Intelligence (logic thinking, memory, capacity of analysis and synthesis);
- Team spirit;
- Good communication skills;
- Flexibility;
- Responsiveness;
- Capacity to adapt to solving issues acquired following the professional experience.

Organizational skills

Expertise in project and management

Technical abilities and skills

Word, Excel, Power Point, Internet

Driving licence(s)

Yes, B category

Other skills and competencies

Hobbies: lecture, travel, music

Annexes

List of papers

LIST OR PUBLISHED PAPERS

MAIN AUTHOR

1. **Constantin Ciprian Iacob**, Ana Lucia Ristea (2015), "*ORGANISATIONAL COMMUNICATION AND MANAGEMENT OF RISK SITUATIONS*", published in Valahian Journal of Economic Studies (An International Review of Theories and Applied Studies in Performance Management) ISSN: 2067-9440, magazine rated by National University Research Council (CNCSIS) – type B+, BDI, EBSCO, RePec, DOAJ, Index Copernicus, Cabell's, ProQuest;

CO-AUTHOR

1. Constantin Popescu, Maria-Luiza Hrestic, **Constantin Ciprian Iacob (2012)**, "*La durabilite en qualite de nouveau projet civilisateur*", Revue Valaque D'Etude Economiques, Volume 3(17) NO. 2/2012, ISSN 2067-9459, p. 79-86, CNCSIS rated magazine – type B+, BDI, EBSCO, DOAJ, INDEX COPERNICUS;
2. Marius Petrescu, **Constantin Ciprian Iacob (2012)**, "Institutional Communication and its Implications in the Knowledge-Based Society", Valahian Journal of Economic Studies (An International Review of Theories and Applied Studies in Performance Management), Volume 3(17) Issue 1/2012, ISSN 2067-940, p. 75-82, CNCSIS rated magazine – type B+, BDI, EBSCO, RePec, DOAJ, Index Copernicus, Cabell's, ProQuest,
3. Silvia Elena Iacob, Constanta Popescu, **Constantin Ciprian Iacob (2012)**, "*Network marketing and global communication*" Ovidius University Annals Economic Sciences Series, Volume XII, Issue 1, 2012, Ovidius University Press Publishing House, ISSN 1582-9383, p. 986-990 (RePec, DOAJ indices);
4. Constantin Popescu, Constanta Popescu, **Constantin Ciprian Iacob (2011)**, "*Stakes and Goals for the Construction of Ecological Governance*", Revue Valaque d'Etude Economiques (un revue internationale de theories et d'etudes appliquees en matiere de gestion de la performance), Vol. 2(16), no. 4/2011, Maison d'edition Bibliotheca, Targoviste, 2011, ISSN 2067-9459, p. 13-20, CNCSIS rated magazine – no. 765 – type B+, <http://www.vjes.eu/images/2011/issue4/vjes%20vol.%202%2016%20issue%204%202011%20%20constantin%20popescu.pdf>;
5. Diana Andreia Hristache, Claudia Elena Paicu, Silvia Elena Popescu (Iacob), **Constantin Ciprian Iacob**, "*Eco-responsibility and volunteerism. A new approach of sustainable development*", paper defended and published at the Scientific Seminar "*The Economic and ecological dimension of development in the third millennium*", Third Edition, Bucharest, 11 April 2011, No. 121, B+ category, BDI Scopus and EBSCO, on CD format, ISSN 1582-2559;
6. Constanta Popescu, **Constantin Ciprian Iacob (2010)**, "Les structures organisationnelles actuelles" Revue Valaque d'Etude Economiques (un revue internationale de theories et d'etudes appliquees en matiere de gestion de la performance), Vol. 1(15), no. 3/2010, Maison d'edition Bibliotheca, Targoviste, 2010, ISSN 2067-9459, p. 143-147. CNCSIS rated magazine – no. 765 – type B+.

PAPERS PRESENTED DURING SCIENTIFIC EVENTS

1. **Constantin Ciprian Iacob**, Ana Lucia Ristea (2014), "*ORGANISATIONAL COMMUNICATION AND MANAGEMENT OF RISK SITUATIONS*", paper presented at the International Conference "European Spaces", organized by "Valahia" University in Târgoviște, 17 – 18 October 2014;
2. Constantin Popescu, Maria-Luiza Hrestic, **Constantin Ciprian Iacob (2013)**, "*L'Humanite appartient a la nature. A qui appartient la nature?*", Le 58^{eme} Congres de l'AIELF "Le devenir de l'economie mondialisee", Universidad de Valladolid, Spain, 19 – 22 May 2013;
3. Constantin Popescu, Maria-Luiza Hrestic, **Constantin Ciprian Iacob (2011)**, "*La durabilite en qualite de nouveau project civilisateur*", 57^{eme} Congres "Refondation financiere, sorties de crise

et nouvelles strategies de croissance economique". AIELF – Association Internationale des Economistes de Langue Francaise, Universite de Rijeka, Faculte d'Economie opatija, Croatia, 23 – 25 May 2011;

4. Constantin Popescu, Constanta Popescu, **Constantin Ciprian Iacob (2011)**, "*Stakes and Goals for the Construction of Ecological Governance*" The XIth Annual International Conference "The Risk in Contemporary Economy" RCE, 2010, 26 – 27 November 2010, Galati, Romania.
5. Constanta Popescu, **Constantin Ciprian Iacob (2010)**, "*Les structures organisationnelles actuelles*", The International Seminar European Spaces "European Economic Policies" 8 – 9 October 2010, Târgoviște.

Curriculum Vitae

PERSONAL INFORMATION	GAVRILĂ Florin-Daniel
CAPACITY HE STANDS FOR	Administrator – CONPET S.A.
PROFESSIONAL EXPERIENCE	
September 2015 – to date	Transactions Analyst SIF Banat-Crisana-SA, Arad In charge with the oversee and fulfilment of the investment decisions Business field – Financial Investment Company
December 2015 – to date	Administrator SIFI Cluj Retail SA, Bucuresti Business field – leasing and subleasing own moveable property or leased moveable property
February 2016 – to date	Administrator Central SA, Cluj-Napoca Business field - leasing and subleasing own moveable property or leased moveable property
April 2016 – to date	Administrator Uniteh SA, Timisoara - leasing and subleasing own moveable property or leased moveable property
October 2016 – December 2016	Administrator SSIF BRK Financial Group SA, Cluj-Napoca Business field: Investment Company
February 2013 – July 2015	Sales-Trader, Institutional Clients Department SSIF Broker SA, Cluj-Napoca Stockbroker, in charge with sales-trading activity, particularly for the institutional clients (but also large-retail); stocks trading by DMA on the main European markets Business field: Investment Company
March 2011 – December 2012	Sales-Trader, Institutional Clients Department Unicredit CA IB Securities Romania SA, Bucharest

	<p>Stockbroker (authorized in April 2011), in charge with sales-trading activity, particularly for the institutional clients (but also large-retail); stocks trading by DMA on the main European markets; sales-trading in cooperation with Unicredit office in London</p> <p>Business field: Investment Company</p>
February 2011 – to date	<p>Tax Advisor The Romanian Chamber of Fiscal Consultants , Bucuresti</p>
October 2005 – March 2011	<p>Stockbroker/Deputy Director General SSIF Egnatia Securities SA, Bucuresti -Stockbroker (authorized in December 2005), in charge with the trading activity for the firm's clients, compensation-settlement agent authorized by Depozitarul Central -Deputy Director General (starting April 2007), overseeing the trading activity Business field: Investment Company</p>
July 2005 – October 2005	<p>Broker SSIF European Securities SA, Bucuresti -in charge with the post-trading activity for the firm's clients Business field: Investment Company</p>
February 2004 – June 2005	<p>Economist/ASIF SSIF Invest Trust SA, Craiova -Economist, then financial investment services Agent (authorized in June, 2004), in charge with the increase of retail clients portfolio Business field: Investment Company</p>

EDUCATION AND FORMATION

- 2009 Participant "Capital Market Development, Enforcement and Oversight"
National Securities Commission and Us Securities and Exchange Commission
- 2007 Participant "The EU Single Market in Financial Services: Latest Steps, Future Initiatives and Pending Tasks"
Public Administration European Institute, Luxemburg

- 2004-2006 Master Degree – European Economy
Economy and Business Administration Faculty,
Craiova

- 2006 Graduate “Investment Consultant” course
Millenium Financial Trading Centre

- 2006 Graduate “Derivative Markets Broker”
BMFMS Sibiu

- 2005 Financial Investment Services Agent RASIF02
Bucharest Stock Exchange

- 2004 Financial Investment Services Agent
Millenium Training Financial Centre

- 1999-2003 Bachelor’s Degree
University of Craiova
Faculty of Economy and Business Administration
Program: International Economic Relations

SKILLS AND COMPETENCES

Personal

Native language Romanian

Foreign known languages

	Understanding		Speaking		Writing
	Listening	Reading	Participation in the conversation	Oral speech	
English	Advanced	Advanced	Advanced	Advanced	Advanced
German	Beginner	Beginner	Independent User	Independent	Beginner

Digital competence Good handling of almost all Microsoft Office programs

Driving license B Category



Curriculum vitae

PERSONAL INFORMATION

Karina Pavai



POSITION

Conpet S.A Board of Administration

WORK EXPERIENCE

2018 – Present

Development Manager

Dedeman, Bacău (Romania)

- Participation, with the Board, in the improvement of the business strategy, identifying and implementing strategy / operational development opportunities:
 - Defining models of analysis of business problems and opportunities (cause-effect cost-benefit analysis, benchmarking etc.)
 - Developing structured analysis of the organisational problems identified in the logistic, procurement and sale domains;
 - Defining and presenting the development projects and the implementation thereof by collaborating with the department managers;
- Taking part in the decision process regarding the investments of the company:
 - Member in the negotiation / investment development team;
 - Representing the company in the relation with the potential partners in the investment analysis stage;
 - Preparing/Presenting financial models/reports and formulating recommendations to the management of the company as a support in the decision process of selecting the investments

2017 – 2018

Development Consultant

Dedeman, Bacău (Romania)

- Quantitative and qualitative analysis of data (internal database and market research) and direct observation of workflows with the purpose of delivering well-documented conclusions for the development projects;

2017 – Present

Investment Committee Member

ROCA - SA Platform, Bucharest (Romania)

- Revision of investment opportunities proposed by the management of the fund in order to select the targets to be developed towards the stage of Investment Memorandum;
- Approval of ROCA - SA participation with shares in companies, as well as validation of the investment modality and equity withdrawal;
- Monitoring the fulfilment of risk/profitability objectives agreed by the shareholders;
-

EDUCATION AND TRAINING

- 2016-2017 **MPhil Real Estate Finance – Honours**
University of Cambridge, Cambridge (United Kingdom)
- Main subjects: Real Estate Investment Financial Modelling, Methods and techniques presenting/processing statistical data; Business Finance and Real Estate Applications; Macroeconomics; Investments in secured financial instruments and securities;
 - Dissertation with distinction: Estimating the determinants of real estate using the hedonic regression: a special analysis of the residential market in Bucharest, Romania.
 - Master degree - RICS accredited (RICS – Registered Institute of Chartered Surveyors)
- 2013-2016 **Bachelor of science, Business Administration – First Class Honours**
Queen Mary University of London, London (United Kingdom)
- Main subjects: Accounting; Microeconomics; Macroeconomic modelling; Financial management; Corporate governance; Marketing; Statistics;
 - “Alvaro Angeriz Memorial Prize” for academic excellence;
 - President of QMUL Romanian Society;
- 2011-2013 IB (International Baccalaureate Diploma) Programme, Bilingual Diploma
IASIS (The American School in Switzerland), Lugano (Switzerland)

PERSONAL SKILLS

Mother tongue Romanian

Foreign language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
French	B1	B1	B1	B1	A2
Spanish	A1	A1	A1	A1	A1

Levels: A1 and A2: Basic user – B1 and B2: Independent user – C1 and C2: Proficient user
Common European Framework of Reference for Languages

- Digital skills
- Advanced knowledge of Microsoft Word, Microsoft Excel and Microsoft PowerPoint;
 - Advanced knowledge of statistical analysis in E-Views, STATA;
 - Average knowledge of using Geographical Information Systems (GIS);
 - Average knowledge of using SAP ERP.