

**THE MINISTRY OF ENERGY**  
**Economic Operator: CONPET S.A.**  
 Ploiești, no. 1-3, Anul 1848 Street  
**TIN: RO 1350020**

### RECTIFIED REVENUES AND EXPENDITURE BUDGET FOR THE YEAR 2018

		INDICATORS	No.	thousand RON 2018 rectified Budget
0	1	2	3	5
I.		<b>TOTAL REVENUES (Rows 1+2+5+6)</b>	1	<b>414,768</b>
	1	<b>Total operating revenues, of which:</b>	2	<b>413,210</b>
		a) subsidies, as per the legal provisions in force	3	0
		b). transfers, as per the legal provisions in force	4	0
	2	<b>Financial Revenues</b>	5	<b>1,558</b>
	3	<b>Extraordinary gains</b>	6	<b>0</b>
II		<b>TOTAL EXPENSES (rows 7+8+20+21)</b>	7	<b>360,494</b>
	1	<b>operating expenses, out of which:</b>	8	<b>360,394</b>
	A.	<b>Goods and Services Expenses</b>	9	<b>93,804</b>
	B.	<b>Taxes, fees and similar levies related expenses</b>	10	<b>32,017</b>
	C.	<b>Personnel expenses, out of which:</b>	11	<b>141,019</b>
	C0	<b>Salaries and bonuses expenses (Rows 13+14)</b>	12	<b>128,689</b>
	C1	salaries	13	<b>114,025</b>
	C2	Bonuses	14	<b>14,664</b>
	C3	<b>Other personnel expenses, out of which:</b>	15	<b>3,141</b>
		Severance payment expenses related to personnel layoffs	16	<b>3,141</b>
	C4	<b>Expenses related to the Contract of Mandate and other management and control bodies, committees and commissions</b>	17	<b>1,794</b>
	C5	<b>Expenses with contributions due by the Employer</b>	18	<b>7,395</b>
	D.	<b>Other operating expenses</b>	19	<b>93,554</b>
	2	<b>Financial Expenses</b>	20	<b>100</b>
	3	<b>Extraordinary expenses</b>	21	<b>0</b>
III		<b>GROSS RESULT (profit/loss)</b>	22	<b>54,274</b>
IV		<b>INCOME TAX</b>	23	<b>8,463</b>
V		<b>ACCOUNTING PROFIT REMAINING AFTER THE DEDUCTION OF THE INCOME TAX, OUT OF WHICH:</b>	24	<b>45,811</b>
	1	<b>Legal reserves</b>	25	<b>0</b>
	2	<b>Other reserves - fiscal incentives provided by Law</b>	26	<b>0</b>
	3	<b>Loss carried forward from previous periods</b>	27	<b>0</b>
	4	<b>Allocate own sources of financing for the projects partly financed through foreign loans, as well as for the establishment of the necessary sources to reimburse such loans (principal, interest, commissions and other fees)</b>	28	<b>0</b>
	5	<b>Other allocations stipulated by law</b>	29	<b>0</b>

		INDICATORS	No.	2018 rectified Budget
	6	Profit after tax, net of items in Rows 25, 26, 27, 28, 29	30	45,811
	7	Employees profit sharing schemes (max. 10% of net profit but not more than the monthly average base salary achieved at the level of the economic operator reported in the corresponding year)	31	5,090
	8	Minimum 50% transfers to the state/local budget in case of regies autonomes or dividends due to shareholders in case of the societies or state-owned companies, out of which:	32	43,266
	a)	- dividends payable to the state budget	33	25,404
	b).	- dividends payable to the local budget	33a	0
	C	- dividends payable to other shareholders	34	17,862
	9	Remaining profit (not appropriated on items in rows 31 and 32) - to be appropriated to other reserves representing own financing sources	35	2,545
VI		REVENUES FROM EUROPEAN FUNDS	36	0
VII		ELIGIBLE EXPENSES FROM EUROPEAN FUNDS, out of which:	37	0
	a)	material expenses:	38	0
	b)	salaries expenses	39	0
	c)	services	40	0
	d)	advertising	41	0
	e)	Other expenses	42	0
VIII		INVESTMENT FINANCING SOURCES, out of which:	43	76,625
	1	Government grants	44	0
		budget allocations related to payments of the commitments from previous years	45	0
IX		INVESTMENT RELATED EXPENSES	46	76,625
X		SUBSTANTIATION DATA	47	
1		Number of employees (end of the year estimate)	48	1,657
2		Total average number of employees	49	1,646
3		Average monthly earnings per employee (RON/employee) based on payroll expenses	50	6,143
4		Average monthly earnings per employee (RON/person) based on payroll expenses, recalculated as per the annual State Budget Law	51	5,123
5		Labor productivity in value units per total average number of employees (kRON/employee) (Row 2/Row 49)	52	251
6		Labor productivity in value units per total average number of personnel, recalculated as per the annual State Budget Law	53	251
7		Labor productivity in physical units per total average number of personnel, (finished goods quantity/person)	54	0
8		Total expenses per each 1000 RON of total revenues (Row 7/Row 1)x1000	55	869
9		Overdue payments	56	0
10		Overdue receivables	57	300

Director General  
Dan-Silviu BACIU, E.M.B.A.

Economic Director,  
Econ. Sanda TOADER