

**MINISTRY OF ENERGY****Economic Operator: CONPET S.A.**

Ploiesti, No. 1-3, Anul 1848 Street

TIN: RO 1350020

**REVENUES AND EXPENDITURES BUDGET RELATED TO 2018**

- thousand RON -

		INDICATORS		No. row.	2018 BUDGET
0	1	2		3	4
I.		<b>TOTAL REVENUES (Row 1=Rows 2+5+6)</b>		1	<b>417,692</b>
	1.	<b>Total operating revenues, of which:</b>		2	<b>416,134</b>
		a)	subsidies, as per the legal provisions in force	3	
		b)	transfers, as per the legal provisions in force	4	
	2.	<b>Financial revenues</b>		5	<b>1,558</b>
	3.	<b>Extraordinary gains</b>		6	
II.		<b>TOTAL EXPENSES (Rows 8+20+21)</b>		7	<b>345,513</b>
	1.	<b>Operating expenses, out of which:</b>		8	<b>345,413</b>
		A.	<b>Materials and services</b>	9	<b>92,313</b>
		B.	<b>Taxes, duties and similar charges</b>	10	<b>32,189</b>
		C.	<b>Personnel expenses, out of which:</b>	11	<b>136,974</b>
		C0	<b>Salaries and bonuses expenses (Rows 13+14)</b>	12	<b>127,785</b>
		C1	<b>salaries</b>	13	<b>113,201</b>
		C2	<b>bonuses</b>	14	<b>14,584</b>
		C3	<b>other personnel expenses, out of which:</b>	15	<b>3,141</b>
			severance/payments related to personnel layoff	16	<b>3,141</b>
		C4	<b>Expenses related to the Contract of Mandate and other management and control bodies,committees and commissions</b>	17	<b>1,773</b>
		C5	<b>Expenses related to contributions due by the Employer</b>	18	<b>4,275</b>
		D.	<b>Other operating expenses</b>	19	<b>83,937</b>
	2.	<b>Financial expenses</b>		20	<b>100</b>

		INDICATORS	No. row.	2018 BUDGET
0	1	2	3	4
	3.	Extraordinary expenses	21	0
III.		PROFIT/(LOSS) BEFORE TAX	22	72,179
IV.		INCOME TAX	23	11,511
V.		PROFIT AFTER DEDUCTION OF INCOME TAX, out of which:	24	60,668
	1.	Legal reserves	25	
	2.	Other reserves - fiscal incentives provided by Law	26	
	3.	Loss carried forward from previous periods	27	
	4.	Allocate own sources of financing for the projects partly financed through foreign loans, as well as for the establishment of the necessary sources to reimburse such loans (principal, interest, commissions and other related fees)	28	
	5.	Other allocations stipulated by law	29	
	6.	Profit after tax, net of items in Rows 25, 26, 27, 28, 29	30	60,668
	7.	Employees profit sharing schemes (max. 10% of net profit but not more than the monthly average base salary achieved at the level of the economic operator reported in the corresponding year)	31	6,726
	8.	Minimum 50% transfers to the state/local budget in case of regies autonomes or dividends due to shareholders in case of the societies or state-owned companies, out of which:	32	57,285
	a)	- dividends payable to the state budget	33	33,636
	b)	- dividends payable to the local budget	33a	0
	c)	- dividends payable to other shareholders	34	23,649
	9.	The remaining profit, not appropriated on items in rows 31 and 32) - to be appropriated to other reserves representing own financing sources	35	3,383
VI.		REVENUES FROM EUROPEAN FUNDS	36	0
VII.		ELIGIBLE EXPENSES FROM EUROPEAN FUNDS, out of which:	37	0
	a)	materials	38	0

		INDICATORS		No. row.	2018 BUDGET
0	1	2		3	4
		b)	salaries	39	0
		c)	services	40	0
		d)	advertising	41	0
		e)	other expenses	42	0
VIII			INVESTMENTS FINANCING SOURCES, o/w:	43	76,625
	1.		government grants	44	0
			budget allocations related to payments of the commitments from previous years	45	0
IX.			CAPITAL EXPENDITURE	46	76,625
X.			SUBSTANTIATION DATA	47	
	1.		Number of employees (end of the year estimate)	48	1,657
	2.		Total average number of employees	49	1,646
	3.		Average monthly earnings per employee (RON/employee) based on payroll expenses	50	6,094
	4.		Average monthly earnings per employee (RON/person) based on payroll expenses, recalculated as per the annual State Budget Law	51	5,086
	5.		Labor productivity in value units per total average number of employees (kRON/employee) (Row 2/Row 49)	52	253
	6.		Labor productivity in value units per total average number of personnel, recalculated as per the annual State Budget Law	53	253
	7.		Labor productivity in physical units per total average number of personnel ( finished goods quantity/person)	54	0
	8.		Total expenses per 1000 RON total revenues (Row 7/Row 1)x1000	55	827
	9.		Overdue payables	56	0
	10.		Overdue receivables	57	300

DIRECTOR GENERAL,  
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