

DAN WEILER

Tel. ;email:dmwconsult@yahoo.com

Professional Experience

Independent Consultant 10/2012 - to date

- Consultant for Romanian and foreign clients, in M&A, Capital Markets and Restructuring projects. In this capacity, I signed a MOU for a transaction in the food sector (Closing in October).
- Member of Chimica S.A. Orastie Board of Administration (1800 employees, listed at the Bucharest Stock Exchange) and Mihail Kogalniceanu Constanta Airport
- Consultant for SIFs, Fondul Proprietatea and private equity companies

BCR 06/2009 09/2012

Executive Director: Corporate Finance & Investment Banking

- I set basis of one of the leading names in the Mergers&Acquisitions and Capital Market in Romania (BCR was not active in this area)
- Manager of the Intermediation Syndicate for Transelectrica SPO; Co-manager of the Consortium that won the mandate for Romgaz IPO
- Successfully concluded several M&A and Capital market transactions

Independent Consultant (Romania/USA) 11/2008 - 05/2009

ALLEGIANCE CAPITAL (USA) 10/2007 - 10/2008

Executive Director (Managing Director)

Allegiance is a medium-sized American Investment Bank acting in the ME segment (50-200 mil \$ turnover)

- Concluded a transaction amounting 45 mil \$
- Worked for a private equity leader on an acquisition in the Czech Republic

Independent Consultant (USA/Europe) 05/2007 - 10/2007

- Consultant for a German company that acquired a company in the USA
- Led and coordinated the relocation of a Swiss company: negotiations with the local authorities

HVHC/Davis Vision (USA) 05/2005 - 05/2007

Vice President Mergers and Acquisitions (Corporate Development)

HVHC is an integrated optical company (600 retail stores, frames production, medical insurance, with 1 billion \$ turnover. The company grew based on acquisitions from \$ 400 million turnover in 2005 to \$ 900 million turnover in 2007. Have structured, negotiated and successfully concluded 4 acquisitions that have triggered a double turnover.

Independent Consultant (USA/Europe) 08/2004 - 04/2005

Consultancy for an American private-equity firm, that bought a company in Germany. I initiated and successfully concluded the trade. Member of the Board of Administration.

SCHOTT CORPORATION (USA) 1993 - 2004

Schott Corporation is a German multinational company describing 700 million \$ turnover and 12 companies.

Corporate Development Director (1995 - 2004)
Strategy & Marketing Director (1993 -1995)

- I have structured, negotiated and concluded almost 20 trades (buyings, sales, joint ventures)
- Member of the Board of Administration at several companies acquired by Schott

SCHOTT ZWIESEL: Germany (Schott Group consumer goods division) 1989 - 1993

General Manager: Company (consumer goods) with 10 million Euro turnover (1991-1993)

Business Development Manager (1989 -1991)

IBB (Consultancy Company); Germany 1986 -1989
Project Manager/Consultant

KURT SALOMON ASSOCIATES (Consultancy firm): Germany 1985 - 1986
Consultant

VEBA OIL; Germany (the biggest petrochemical company in Germany in the 80 's) 1981 -1984
Planning and Controlling Department - Referee

LIFESTYLE ENERGY; USA (Oil Exploration) 1979 - 1981

EDUCATION

MBA, IMD; Top Business School in Lausanne, Switzerland 1984

Diplom-Kaufmann (MBA equivalent), University of Koeln, Germany 1979

FOREIGN LANGUAGES

English, German - perfect master of speaking and writing.

French - fluent speaking and writing.

AFFILIATIONS

Member of the Romanian American Chamber of Commerce (USA)

Amcham member (Bucharest)

Member of the Romanian - German Chamber of Commerce

Speaker and panelist at national and international conferences