



Curriculum vitae Europass

Personal data

Name / Surname **GHEORGHE, Roxana Elena**
Address
PHONE:
Fax -
E-mail:
Nationality **Romanian**
Date of birth
Personal data

Work Experience

Period **June 2017 - to date**
Position or capacity **EXPERT, INTERNATIONAL RELATIONS DIRECTORATE**
Main activities and responsibilities

- Contributes to the development of the collaboration relations of ANRE with similar structures from other countries and professional international structures;
- Takes part to the work group sessions established at national and community level for the implementation of the communitary acquis from related areas;
- Represents the company at events, symposiums, conferences related to electrical energy, natural gas;
- Monitors the European evolutions in the regulation process related to natural gas, electricity, co-generation and energy efficiency.

Name and address of the employer **NATIONAL AUTHORITY FOR THE REGULATION IN ENERGY, No.3, Constantin Nacu Street, sector 2, Bucharest**
Type and field of activity **Draft, approval and monitoring of the application of the compulsory regulations at national level necessary for the operations of the electricity, thermal and natural gas energy sector and market**

Period **2013 - to date**
Position or capacity **Administration Board Member**
Main activities and responsibilities

- Sets the main business directions and approves the company development strategies and policies;
- Sets the accounting policies and the financial control system and approves the financial planning;
- Approves the proposals related to the development, retechnologization, modernization and financial and economic development of the company;
- Investor Relations, Bucharest Stock Exchange, coordinating the communication activity with partners, in-line organizations in the country and abroad, CONPET representative in CRE (Centrul Român al Energiei);
- Representation of the company at events, symposiums, conferences related to electrical energy, crude oil, natural gas;

Name and address of the employer **CONPET S.A. Ploiești, No. 1-3, Anul 1848 Street, Ploiești**
Type and field of activity **Management of the oil products transport via the national pipeline transport system**

Period **February 2017 – June 2017**
Position or capacity **Lead Economist in the Post Sale Customer Relations**

- Main activities and responsibilities
- Manages the activity of settlement of complaints and notifications of the end-users;
 - Organizes the tracking, assessment and reporting of the performance indicators and checks the compliance with the performance standard related to the supply business;
 - Provides elaboration and implementation of the development plan and call-center operation;
 - Manages the customer information on aspects related to the relation with the electricity provider.

Name and address of the employer **ELECTRICA FURNIZARE S.A. Bucharest**

Type and field of activity Electricity Supply

Period **2015 - February 2017:**

Position or capacity **Trade Operations Manager**

- Main activities and responsibilities
- Takes part in the elaboration of the business development strategy;
 - Applies the strategy and policies in the field of electricity, administration of cashing and invoicing flow in the electronic system of customer data bases;
 - Manages the activity of settlement of complaints and notifications of the end-users;
 - Organizes the tracking, assessment and reporting of the performance indicators and checks the compliance with the performance standard related to the supply business;
 - Negotiates, manages and pursues the contracts for access to the network concluded with the transport, distribution and market administration;
 - Negotiates and pursues the supply services contracts for support activities for the supply of electricity and customer relations resulted from the application of the legal provisions;
 - Provides the preparation and implementation of the development plan and call-center operation;
 - Provides the elaboration and implementation of the call center development and running plan;
 - Represents the company at conferences and symposiums related to electricity and natural gas.

Name and address of the employer **ELECTRICA FURNIZARE S.A. Bucharest**

Type and field of activity Electricity supply

Period of time **2014 – 2015**

Position or capacity **Specialized Main Economist within the Post Sale Customer Relations**

- Main activities and responsibilities
- solves complaints and notifications recorded within the Record office of Electrica Furnizare S.A.;
 - provides consultancy to the customers in the specific activity field;
 - provides the customer information on aspects related to the relation with the energy provider

Name and address of the employer **S. ELECTRICA FURNIZARE S.A. Bucharest, Șos. Ștefan cel Mare, No. 1 A, sector 1, Bucharest**

Type and field of activity Consultance on electricity supply

Period of time **2003 – 2014**

Position or capacity **President of the Administration Board**

- Main activities and responsibilities
- Sets the main directions and approves the company development strategies and policies;
 - Sets the accounting policies and the financial control system and approves the financial planning;
 - Approves the proposals related to the development, retechnologization, modernization and financial and economic restructuring global strategies of the company;
 - Negotiating, signing and following up financing contracts with banking and financial entities;
 - Coordinates communication with business partners, electricity and natural gas institutions, represents the company at various events in the energy sector;
 - Direct coordination of the activity related to producing and purchasing electricity; managing the agreements on electricity and gas; sale and purchase of green certificates;
 - Management on the balancing market; management of electricity contracts (angro market, PCCB, PZU, purchase and supply based on regulations and negotiations, high efficiency cogeneration – granting and receiving bonuses);
 - offers and operation on the electronic platforms specific to the Electricity Market (PZU, PCCB-NC, The Balancing Market);
 - obtaining authorizations, activity licenses, producing electricity; supplying gas; elaborating documentation and obtaining high efficiency cogeneration bonuses;
 - analysis and assessment of the electricity market conditions; coordinating the import export of electricity
 - coordinating the structural fund projects acting as project manager;

Name and address of the employer **S.C. NEPTUN S.A., No. 57-63, Bobâlna Street, Câmpina**