

Curriculum vitae



Personal Information

First name/Surname **ILASI, LIVIU**
Address
Telephone (+40) 244 402 301;
Mobile (+40)
Email liviu.ilasi@gmail.com
Date of Birth
Gender Male

Work Experience

Occupation and position held	General Director
Dates	2012-12 <> To Date
Employer's name and address	S.C. CONPET S.A. No. 1-3, Anul 1848 Street, Ploiesti, Prahova County
Company's profile	Crude oil, rich gas and ethane pipeline transport
Occupation and position held	Executive Director
Dates	2010-03 <> 2012-12
Employer's name and address	S.C. Electrica S.A. No. 9, Grigore Alexandrescu Street, Sector 1, Bucharest
Department	Control, Communication, Administration
Company profile	Electric power supply and distribution
Job description	Settlement of the policies and development of the general control strategies for promoting the company's image through public relations and communication actions, effective management of the relations with mass-media.

Coordination of the administration-related activities, as well as the risk management activities.

Occupation and position held	Head of Department
Dates	2009-05 <> 2010-03
Employer's name and address	S.C. CONPET S.A. No. 1-3, Anul 1848 Street, Ploiești
Department	Strategy and Affairs
Company's profile	Crude Oil Common Carrier
Job description	Coordination of the department activity for the development of the business strategy

Occupation and position held	Executive Director
Dates	2009-03 <> 2009-05
Employer's name and address	S.C. CONPET S.A. No. 1-3, Anul 1848 Street, Ploiești
Department	QHSE
Company's profile	Crude Oil Common Carrier
Job description	Provision of an effective management targeting the deployment of the organization resources needed for the ongoing maintenance and improvement of the Quality Management System and related processes.

Occupation and position held	Chairman of the Board of Administration - General Director
Dates	2005-02 <> 2009-03
Employer's name and address	S.C. CONPET S.A. No. 1-3, Anul 1848 Street, Ploiești
Company's profile	Crude Oil Common Carrier
Job description	Provision of an effective management targeting the deployment of the organization resources needed for the carry-on of the objectives and performance criteria, in view of achieving the company's development programs.

Occupation and position held	Head of Department
Dates	1998-09 <> 2005-02
Employer's name and address	S.C. CONPET S.A. No. 1-3, Anul 1848 Street, Ploiești

Department	Environment and Labor Protection, Fire Prevention and Extinction Department
Company's profile	Crude Oil Common Carrier
Job description	Coordinates the department activity and holds responsibility for meeting the company objectives in the area
Occupation and position held	Head of Sector
Dates	1991-02 <> 1998-09
Employer's name and address	S.C. CONPET S.A. No. 1-3, Anul 1848 Street, Ploiești
Department	Moreni Sector
Company's profile	Crude Oil Common Carrier
Job description	Providing good conditions for the performance of the activity and assuming responsibility for achieving production within the sector.
Occupation and position held	Engineer
Dates	1989-08 <> 1991-02
Employer's name and address	S.C. CONPET S.A. No. 1-3, Anul 1848 Street, Ploiești
Department	Moreni Sector
Company's profile	Crude Oil Common Carrier
Job description	Achieving the production-related objectives within the sector.

Education and Training

Title of qualification awarded	Engineer
Dates	1984 - 1989
Name and type of organization providing education and training	Ploiești Oil and Gas Institute - Faculty of Drilling and Exploitation of Oil and Gas Deposits
City	PLOIESTI
Title of qualification awarded	Degree in Law- Jurist
Dates	2000 - 2004
Name and type of organization providing education and training	Faculty of Legal Sciences, Valahia University, Tîrgoviste
City	TIRGOVISTE

Title of qualification awarded	Master - majoring in <i>"Advanced Technologies concerning Environmental Protection Engineering"</i>
Dates	2003 - 2005
Name and type of organization providing education and training	Ploiești Oil&Gas University
City	PLOIESTI
Title of qualification awarded	Master of Business Administration <i>"Economic development of the Enterprise"</i>
Dates	2004 - 2006
Name and type of organization providing education and training	Bucharest Academy of Economic Studies and CNAM Paris
City	BUCURESTI and PARIS
Title of qualification awarded	Post University Studies <i>National Security and Defense</i>
Dates	2005 - 2006
Name and type of organization providing education and training	“Carol I” National University of Defense, Bucharest
City	BUCURESTI
Title of qualification awarded	Post University Studies <i>Financial Management</i>
Dates	2007
Name and type of organization providing education and training	Tîrgoviste Valahia University
City	TIRGOVISTE

Personal Skills and Competences

Foreign languages

	Speaking	Reading	Writing
English	Satisfactory	Satisfactory	Satisfactory
Spanish	Good	Very good	Very good
French	Satisfactory	Very good	Good

Social skills and competences Highly developed team spirit, sociable and communicative, ability to work under stress conditions, focus on results.
PC Knowledge: MS Office (Word, Excel, Powerpoint etc.)

Driving License B Category

Courses/Training/

1997 *Insulation of the Crude Oil and Oil Products Transport Pipelines*
OK Service

2000-2001 *The European Legislation in Environment and Economic Sciences*
Tempus Ecolex Project

2002 *Environment Management, Ploiești-Aberdeen*
Chrysalis Learning LTD. Scotland

2002 *Introduction in the Quality Management, Ploiești*
TUV Rheinland Berlin- Brandenburg, Romania

2006 *Les relations sociales et syndicales dans la perspective de l'adhésion de la Roumanie à l'UE, Paris*
EUROCEDRES

2011 *“Ten day MBA” Management/ Corporate Leadership, Wien*
WIFI RO in collaboration with S.C. FORMENERG S.A.

2011 *Leadership & Management, Cyprus*
INTERCOLLEGE - Institute of Business Studies

2011 *Training in Risk Management and Internal Control*
Bușteni, - Ministry of Economy, Trade and Business
Environment, Center for the Personnel working in the Industry –
Prahova County

2011 *Administration des Sociétés Anonymes dans l'UE, Paris*
LE CNAM INTEC

Conferences

2005 and 2008 *World Petroleum Congress*

2010 *Intelligent Systems in Electro Energy, Vth Edition*

2010 *After Copenhagen – A long-term action plan for promoting the renewable resources*

2010 *European Authority of Energy Regulation in Bucharest*

2010 *The Energy and Energy Resources Prices and the Impact on the Romanian economic competitiveness*

2010 *Energy Regional Forum - FOREN*

2010 *Intelligent Electric Power Networks - SMART GRIDS. Solutions for financing the investments*

2010 *Interface with the Consumers – Marketing/Public Relations- support in customer relations*

2011 *Business Opportunities in Central and South-Eastern Europe*

2011 *Regulations in the Electric Power Distribution*

Curriculum Vitae

RADU BUGICA

Personal Information
Contact Details

As of June 2004 →

As of June 2008 →

As of November 2012 →

June 2010 - Nov. 2012

Sept. 1999 - June 2004

Dec. 1997 – Sept. 1999

Sept. 1996 – Dec. 1997

Jan 1995 – Sept 1996

1994 – Dec. 1995

1992-1994

1990 - 1992

WORK EXPERIENCE

SIGMABLEYZER INVESTMENT GROUP LLC

Director for Romania

Fund's representative in the Board of Administration of Covalact S.A. and Lactate Harghita S.A., both companies being in the portfolio of SIGMABLEYZER SouthEast Europe Fund IV

TRANSELECTRICA S.A.

Member of the Supervisory Board

IMPACT S.A.

Member of the Supervisory Board

GLOBAL Valori Mobiliare, subsidiary of Global Securities

General Director

GLOBAL Valori Mobiliare, subsidiary of Global Securities

Manager - Institutional Clients Sales, member of the Steering Committee

GLOBAL Valori Mobiliare, subsidiary of Global Securities

Analyst – Research/Analysis Department

BANCPOST S.A.

Chief Dealer – the Currency Division

BANCPOST S.A.

Analyst Dealer - Currency Division

BANCPOST S.A.

Analyst - IT Department

SIAT S.A.

Programmer Analyst in Dbase IV, FoxPro programming languages

EDUCATION

Sept 1991 – June 1997

ACADEMY OF ECONOMIC STUDIES

BUCHAREST

Graduate of the Faculty of Finance, Banks and
Stock Exchanges

ROMANIA

Sept. 1992 – Sept 1993

Ist Year Scholarship at "Center for International

ISTANBUL, TURKEY

Banking Studies" granted by the Banks
Association of Turkey under the training
programmes for young bankers in the EEC
countries.

Sept. 1985 - June 1990

„POLITEHNICA” UNIVERSITY

BUCHAREST,

Graduate of Technology of Machine
Construction (Rom. TCM) – TCM section

ROMANIA

OTHER STUDIES

June 1997

Nov. 1996 - April 1997
1995
1993, 1994, 1995
Bucharest

Global Market Investments. Opportunities and Risks – seminars
Franklin College, Lugano, Switzerland
Investments Analysis - seminars - Booz Allen&Hamilton, BUCHAREST
Citibank Bourse Game, BUCHAREST
Forex & Money Markets, Management of the Treasury Operations,
Liquidity Management BUCHAREST - seminars - Reuters Open
University, Fair Place UK, BNR etc.

KNOWN LANGUAGES

Romanian- native
English - fluent
French - very good

GENERAL INFORMATION

PC Knowledge
Driving License

Curriculum vitae

RAZVAN LEFTER

Work Experience

Occupation and position held

Managing Partner

Dates June 2014 - to date
Employer's name RSL Capital Advisors, Romania
Job description Representing KJK Capital in Romania as adviser

Occupation and position held

Member of the Supervisory Board

Dates April 2015 – to date
Employer's name Eurohold AD, Bulgaria
Job description Eurohold is the parent company of Euroins, a regional insurance group; representing KJK Capital in this capacity

Occupation and position held

Member of the Board of Administration

Dates January 2016- to date
Employer's name Mundus Services AD, Bulgaria
Job description The biggest supplier of cleaning and maintenance services related to commercial premises in Bulgaria. Representing KJK Capital in this company.

Occupation and position held

Member of the Board of Administration

Dates October 2014 – to date
Employer's name Teraplast Bistrita, Romania
Job description one of the main providers of systems and solutions in the field of installations and construction in Romania, with a turnover in excess of RON 250m; representing KJK Capital, aiming to improve financial and operational focus of the company

Advisor to the Board of Administration

Occupation and position held	
Dates	June 2014 – to date
Employer's name	Cemacon Zalau, Romania
Job description	the company is one of the leading brick producers in Romania. I assist the company in a complex capital structure revamping effort, including debt restructuring
Occupation and position held	Member of the Board of Administration
Dates	Apr. 2014 – Sept. 2015
Employer's name	Condmag S.A. Brasov, Romania
Job description	one of the leading gas and crude pipeline constructors in the country. I represent a group of activist minority shareholders, focused on streamlining Condmag's operations and balance sheet
Occupation and position held	Sr. Equity Sales Trader
Dates	Nov. 2011 - Jun. 2014
Employer's name	Swiss Capital S.A., Romania
Job description	initiating and implementing investment ideas for institutional investors, based on rigorous fundamental analysis and valuation scenarios; involved in the placement of Transelectrica and Nuclearelectrica deals, organizing road shows and introducing company representatives to institutional investors
Occupation and position held	Member of the Supervisory Board
Dates	Jul. 2012 – Apr. 2013
Employer's name	SIF Muntenia, Romania
Job description	appointed by a group of institutional investors to aid and supervise the activity of the asset management company
Occupation and position held	Equity Sales Trader, Research Analyst
Dates	Jan. 2007 – Nov. 2011
Employer's name	EFG Eurobank Securities, Romania

Job description	developing the institutional business for the firm, research on Romanian blue chips
Occupation and position held	Relationship Manager International Clients
Dates	Mar. 2005 – Dec. 2006
Employer's name	ING Bank, Romania
Job description	loan book origination and deal implementation, involved in some of the top transactions of the bank in Romania
Occupation and position held	Analyst
Dates	Sept. 2004 – Mar. 2005
Employer's name	ING Bank Global HQ, Netherlands
Job description	part of the team implementing a global restructuring process for the Wholesale Banking group; part of the Global Management Training program for the ING Group
Occupation and position held	Management Trainee
Dates	Oct. 2003 – Sept. 2004
Employer's name	ING Bank, Romania
Job description	winner of the ING Romania Scholarship 2003; beneficiary of the ING Group training in Romania,
Education and Training	
Title of qualification awarded	Chartered Financial Analyst (CFA)
Date	2008
Title of qualification awarded	Major in Banking and Stock Exchanges
Date	2003

Name and type of organization providing education and training	Academy of Economic Studies Bucharest, Department of Finance, Insurance, Banking and Stock Exchanges
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Professional Training

- 2006 ING Transport & Logistics Conference, Amsterdam, The Netherlands
- 2005 Basic Selling Skills Training, Trend Consult, Bucharest, Romania
- 2004 Leadership Skills Training, ING Business School, Heemskerk, The Netherlands
- 2003 General Banking Skills, ING Group Training Center, Amersfoort, The Netherlands

Foreign languages English, French, German, Dutch
Domicile Bucharest, Romania

Curriculum vitae

Europass

INFORMATII PERSONALE

Nume/Prenume: **Mesca, Darius Dumitru**
Adresa:
E-mail:
Nationalitate: Romana
Data nasterei:

EXPERIENTA PROFESIONALA

▪ Functia sau postul ocupat	▪ Perioada	08.10.2012 – prezent
▪ responsabilitati principale	▪ Activitati si	Director General si membru al Consiliului de Administratie
▪ Numele si adresa	▪	Coordonarea intregii activitati a societatii de distributie a energiei
angajatorului		electrice
		SC FDEE Electrica Distributie Muntenia Nord SA
▪ Functia sau postul ocupat	▪ Perioada	05.10.2010-07.10.2012
▪ responsabilitati principale	▪ Activitati si	Consilier personal al Presedintelui Consiliului Judetean Prahova
▪ Numele si adresa	▪	Consilierea Presedintelui Consiliului Judetean Prahova cu privire la
angajatorului		atragera si sprijinirea investitorilor la nivel judetean
		Consiliul Judetean Prahova
▪ Functia sau postul ocupat	▪ Perioada	12.03.2009-05.10.2009
▪ responsabilitati principale	▪ Activitati si	Presedinte cu rang de Secretar de Stat
▪ Numele si adresa	▪	Atragerea de investitii straine in Romania
angajatorului		Guvernul Romaniei-ARIS-Agentia Romana pentru Investitii Straine
▪ Functia sau postul ocupat	▪ Perioada	02.02.2007-20.01.2009
▪ responsabilitati principale	▪ Activitati si	Secretar de Stat
▪ Numele si adresa	▪	Coordonarea sectorului energetic
angajatorului		Guvernul Romaniei – Ministerul Economiei si Comertului
▪ Functia sau postul ocupat	▪ Perioada	21.12.2006-02.02.2007
▪ responsabilitati principale	▪ Activitati si	Consilier personal al Ministrului Economiei si Comertului
▪ Numele si adresa	▪	Consilierea Ministrului Economiei si Comertului in domeniul energetic
angajatorului		Guvernul Romaniei – Ministerul Economiei si Comertului
▪ Functia sau postul ocupat	▪ Perioada	16.09.2005-21.12.2006
▪ responsabilitati principale	▪ Activitati si	Secretar de Stat
▪ Numele si adresa	▪	Coordonarea sistemului energetic
angajatorului		Guvernul Romaniei – Ministerul Economiei si Comertului

		<ul style="list-style-type: none"> ▪ Perioada 01.04.2001-15.09.2005
▪ Functia sau postul ocupat	▪ Activitati si responsabilitati principale	<p>Director General Coordonarea intregii activitati a societatii ce este specializata in producerea si exportarea (in proportie de 100%) constructiilor metalice sudate de tipul contragreutatilor, sasielor, bratelor si bratelor de calare ale automacarabilelor si excavatoarelor</p> <p>SC Terqua SRL Ploiesti</p>
	<ul style="list-style-type: none"> ▪ Numele si adresa angajatorului 	
		<ul style="list-style-type: none"> ▪ Perioada 01.03.2001-01.04.2001
▪ Functia sau postul ocupat	▪ Activitati si responsabilitati principale	<p>Director General Atragerea de investitori in parcul industrial</p>
	<ul style="list-style-type: none"> ▪ Numele si adresa angajatorului 	SC Park Industrial Dacia SRL Ploiesti
		<ul style="list-style-type: none"> ▪ Perioada 17.02.1998-01.03.2001
▪ Functia sau postul ocupat	▪ Activitati si responsabilitati principale	<p>Director General Coordonarea intregii activitati a societatii ce este specializata in producerea constructiilor metalice sudate de tipul silozuri, schele metalice, coturi, curbe etc.</p>
	<ul style="list-style-type: none"> ▪ Numele si adresa angajatorului 	SC DACIA SA Ploiesti
		<ul style="list-style-type: none"> ▪ Perioada 18.09.1997-17.02.1998
▪ Functia sau postul ocupat	▪ Activitati si responsabilitati principale	<p>Inginer proiectant Proiectarea utilajului petrolier si petrochimic</p>
	<ul style="list-style-type: none"> ▪ Numele si adresa angajatorului 	SC Petroconsult SRL Ploiesti
		<ul style="list-style-type: none"> ▪ Perioada 15.01.1997-19.09.1997
▪ Functia sau postul ocupat	▪ Activitati si responsabilitati principale	<p>Inginer proiectant Proiectarea utilajului petrolier si petrochimic</p>
	<ul style="list-style-type: none"> ▪ Numele si adresa angajatorului 	SC UZUC SA Ploiesti
		<ul style="list-style-type: none"> ▪ Perioada 30.09.1996-15.01.1997
▪ Functia sau postul ocupat	▪ Activitati si responsabilitati principale	<p>Inginer productie Coordonarea unei parti a activitatii de productie</p>
	<ul style="list-style-type: none"> ▪ Numele si adresa angajatorului 	SC UZUC SA Ploiesti
		<ul style="list-style-type: none"> ▪ Perioada 05.09.1990-19.01.1991
▪ Functia sau postul ocupat	▪ Activitati si responsabilitati principale	<p>Lacatus mecanic Activitati specifice de lacatuserie in cadrul atelierului de intretinere al sectiei M7</p>
	<ul style="list-style-type: none"> ▪ Numele si adresa angajatorului 	SC UPETROM SA Ploiesti
		<ul style="list-style-type: none"> ▪ Perioada 2005 – 2009
▪ Functia sau postul ocupat	▪ Numele si adresa angajatorului	<p>Administrator (membru al Consiliului de Administratie) SC FDFEE ELECTRICA MUNTENIA NORD SA, SC DISTRIGAZ-SUD SA, SC CONPET SA</p>

	▪ Perioada	2010 – 2012
• Functia sau postul ocupat		Administrator (membru al Consiliului de Administratie)
	▪ Numele si adresa angajatorului	SC Hidro Prahova SA
	▪ Perioada	2012 – prezent
• Functia sau postul ocupat		Administrator (membru al Consiliului de Administratie)
	▪ Numele si adresa angajatorului	SC FDEE Electrica Distributie Muntenia Nord SA

EDUCATIE SI FORMARE

▪ Numele si tipul institutiei de invatamant	Universitatea Petrol-Gaze Ploiesti
	▪ Anul
	2011
▪ Calificarea obtinuta	Doctor Inginer
	Inginerie, teza de doctorat cu titlul : “ Cercetari privind cresterea performantei de comportare la solicitari variabile a constructiilor metalice sudate ”
▪ Numele si tipul institutiei de invatamant	Universitatea Petrol-Gaze Ploiesti
	▪ Perioada
	1996-1997
▪ Calificarea obtinuta	Studii Aprofundate (Master)
	Inginerie
▪ Numele si tipul institutiei de invatamant	Universitatea Petrol-Gaze Ploiesti
	▪ Perioada
	1991-1996
▪ Calificarea	Inginer
	Inginerie Mecanica si Electrica

ABILITATI SI COMPETENTE PERSONALE

Limba materna | **Romana**

Limbi straine cunoscute | **Engleza**

Autoevaluare	Intelegere		Vorbire		Scriere
	Ascultare	Citire	Participare la conversatie	Discurs oral	Exprimare scrisa
	f. bine	f. bine	f. bine	f. bine	f. bine

PERMIS DE CONDUCERE | **Categoria B**

DAN WEILER

Tel. ;email:dmwconsult@yahoo.com

Professional Experience

Independent Consultant **10/2012 - to date**

- Consultant for Romanian and foreign clients, in M&A, Capital Markets and
- Restructuring projects. In this capacity, I signed a MOU for a transaction in the food sector (Closing in October).
- Member of Chimica S.A. Orastie Board of Administration (1800 employees, listed at the Bucharest Stock Exchange) and Mihail Kogalniceanu Constanta Airport
- Consultant for SIFs, Fondul Proprietatea and private equity companies

BCR **06/2009 09/2012**

Executive Director: Corporate Finance & Investment Banking

- I set basis of one of the leading names in the Mergers&Aquisitions and Capital Market in Romania (BCR was not active in this area)
- Manager of the Intermediation Syndicate for Transelectrica SPO; Co-manager of the Consortium that won the mandate for Romgaz IPO
- Successfully concluded several M&A and Capital market transactions

Independent Consultant (Romania/USA) **11/2008 - 05/2009**

ALLEGIANCE CAPITAL (USA) **10/2007 - 10/2008**

Executive Director (Managing Director)

Allegiance is a medium-sized American Investment Bank acting in the ME segment (50-200 mil \$ turnover)

- Concluded a transaction amounting 45 mil \$
- Worked for a private equity leader on an aquisition in the Chech Republic

Independent Consultant (USA/Europe) **05/2007 - 10/2007**

- Consultant for a German company that aquired a company in the USA
- Led and coordinated the relocation of a Swiss company: negociations with the local authorities

HVHC/Davis Vision (USA) **05/2005 - 05/2007**

Vice President Mergers and Aquisitions (Corporate Development)

HVHC is an integrated optical company (600 retail stores, frames production, medical insurance, with 1 billion \$ turnover. The company grew based on acquisitions from \$ 400 million turnover in 2005 to \$ 900 million turnover in 2007. Have structured, negociated and successfully concluded 4 acquisitions that have triggered a double turnover.

Independent Consultant (USA/Europe)**08/2004 - 04/2005**

Consultancy for an American private-equity firm, that bought a company in Germany. I initiated and successfully concluded the trade. Member of the Board of Administration.

SCHOTT CORPORATION (USA)**1993 - 2004**

Schott Corporation is a German multinational company describing 700 million \$ turnover and 12 companies.

**Corporate Development Director
Strategy & Marketing Director****(1995 - 2004)
(1993 -1995)**

- I have structured, negotiated and concluded almost 20 trades (buyings, sales, joint ventures)
- Member of the Board of Administration at several companies acquired by Schott

SCHOTT ZWIESEL: Germany (Schott Group consumer goods division)**1989 - 1993**

General Manager: Company (consumer goods) with 10 million Euro turnover (1991-1993)

Business Development Manager (1989 -1991)

IBB (Consultancy Company); Germany**1986 -1989**

Project Manager/Consultant

KURT SALOMON ASSOCIATES (Consultancy firm): Germany**1985 - 1986**

Consultant

VEBA OIL; Germany (the biggest petrochemical company in Germany in the 80 's)**1981 -1984**

Planning and Controlling Department - Referee

LIFESTYLE ENERGY; USA (Oil Exploration)**1979 - 1981****EDUCATION****MBA, IMD; Top Business School in Lausanne, Switzerland****1984**

Diplom-Kaufmann (MBA equivalent), University of Koeln, Germany

1979**FOREIGN LANGUAGES**

English, German - perfect master of speaking and writing.

French - fluent speaking and writing.

AFFILIATIONS

Member of the Romanian American Chamber of Commerce (USA)

Amcham member (Bucharest)

Member of the Romanian - German Chamber of Commerce

Speaker and panelist at national and international conferences

Name	CHIRIAC CRISTIANA
Address	Bucuresti
Telephone	
e-mail	
Nationality	
WORK EXPERIENCE	
Period	July 1995 - to date
Employer's Name and Address	Ministry of Energy, Medium and Small Enterprises and Business Environment
Job title or position held	<p>July 1995 - 2007 Counsellor 2007 - November 2011 Head of Service – Directorate General of Legal and Institutional Relations (Rom. DGJRI) Nov. 2011 - to date; Legal Adviser DGJRI</p> <p>1997-1995 - Kinescopes Enterprise (Rom. Intreprinderea de Cinescoape), Electrofar Unit; S.C. Luxten S.A. - Head of workshop; S.C. Luxten S.A. – project manager</p>
Type of business and the business sector	Endorsement of normative acts, contracts, legal counselling
Job title and position held	Legal adviser
Main activities and responsibilities	<ul style="list-style-type: none"> - Proposes for execution the draft normative acts initiated by the specialized directions resulted from the Government meetings, from the government program and the Ministry of Energy, Medium and Small Enterprises and Business Environment, from the laws enabling the Government to issue ordinances along the parliamentary vacation and from the legislative program advanced for the provision of the application of the Government policy in the related activity area, as well as for the improvement of the legislative framework; - participates to the work meetings organized at the level of the Ministry of Energy, Medium and Small Enterprises and Business Environment upon the request of the direction's management; -analyses the draft normative acts promoted by the specialized directions by virtue of law and in compliance with the normative acts in force; - provides expert advice and assistance in the preparation of the documents relevant for institution representation, for defending the rights and conformant interests thereof in relation to the public authorities, institutions of any kind and any other legal or natural person, Romanian or foreign.

EDUCATION AND FORMATION

Period	2009-2010 Postgraduate Study - Contentious Administrative "Legal Career"
Name and type of the educational establishment and organization providing training	"Dimitrie Cantemir" University
Title of qualification/ diploma awarded	
Classification Standard of the educational/training form	Diploma
Period	1999-2004
Name and type of the educational establishment and organization providing training	Faculty of Law and Sociology, "Transilvania" University, Brasov
Studied	
Domain/Occupational Aptitudes	
Title of qualification/ diploma awarded	Bachelor of Arts (Law)/ Bachelor's Degree: June 2004
Classification Standard of the educational/training form	University Studies
Period	1972 – 1977
Name and type of the educational establishment and organization providing training	Bucharest University of Polytechnics - Chemical Engineering Faculty, TSCO specialization; engineer diploma
Studied	
Domain/Occupational Aptitudes	
Title of qualification/ diploma awarded	
Classification Standard of the educational/training form	

PERSONAL SKILLS AND COMPETENCES acquired throughout life and career, which are not necessarily acknowledged by a certificate or diploma

- Professional training program “Expert in application of the harmonized legislation in industry and commerce” – 2006
- Professional training program “The Legal Adviser in the EU Accession Context” – 2005
- Member of the Legal Advisors College, legal advisor 2005
- Audit of the administrative acts compliance by way of the contentious administrative - 2004 National Institute of Administration
- The Conformity Assessment System - Federal Institute for Mineral Research and Testing - BAM; 2001
- Management courses – Princeton University Boston - 1991

Native Language

Romanian

Known Foreign Languages

*reading skills

English: good/good/good

*writing skills

French: good/good/good

* speaking skills

Skills and Competences

Interpersonal communication skills;
Resistance to intellectual effort;
Negotiator Skills;
Team Spirit;
Analysis and Organization Capacity;
Perseverance;
Responsibility;
Intuition.

Skills and Competences

PC MC Office (Word) - graduated the computer operators course

Driving Licence

B category

CURRICULUM VITAE

CURRICULUM VITAE

Personal Information	
First Name/Last Name	GHEORGHE, Roxana Elena
Address	Stefan cel Mare Street, no 1A, Sector 1, Bucharest
Telephone	[REDACTED]
Facsimile	[REDACTED]
Email	[REDACTED]@[REDACTED]
Nationality	Romanian
Date of birth	[REDACTED]
Personal Information	
Work Experience	
Period	2015 – to date
Job title or position held	Commercial Operations Director
Main activities and responsibilities	<ul style="list-style-type: none"> - Participates to the elaboration of the business development strategy ; - Applies the strategy and policies in electric power supply, manages the invoicing and collection processes in the customers trade management information system; - Negotiates the network access contracts with the transport and distribution operators; - Signs and tracks the contracts performance for transport services for support activities related to electric power supply and the customers relations resulting from the application of certain legal provisions; - Signs and tracks the contracts performance for transport services, system services and market administration; - Provides the elaboration and implementation of the development plan and call-center operation; - Organizes the tracking of the indicators and verifies the compliance with the supply activity performance standard.
Occupation and work place	S.C. ELECTRICA FURNIZARE S.A.
Activity Type or Area	Electric power supply
Period	2013 – to date
Job title or position held	Member in the Board of Administration
Main Activities and Responsibilities	<ul style="list-style-type: none"> - Sets out the main business lines and approves the strategies and development policies of the company;

	<ul style="list-style-type: none"> - Sets out the accounting policies and the financial control system and approves the financial planning; - Approves the proposals related to the global development strategy, revamping, modernization, economic – financial restructuring of the company;
Employer's Name and Address	CONPET S.A. Ploiesti, No.1-3, Anul 1848 Str., Ploiesti
Activity type or Area	Administration of the oil products transport in the national system
Period	2014 - 2015
Job title or Position held	Economist principal specialist within Post-Sale Customers Relations Service
Main Activities and Responsibilities	<ul style="list-style-type: none"> - Settles the complaints and proceedings entered in the registry of Electrica Furnizare S.A.; - Provides clients advice in the specific area; - Provides clients information related to aspects concerning the energy supplier;
Employer's Name and Address	S.C. ELECTRICA FURNIZARE S.A. Bucuresti, Stefan cel Mare Str., No.1 A, Sector 1, Bucuresti
Activity type or Area	Electric power supply support
Period	2003 – 2014
Job title or Position held	Chairman of the Board of Administration
Main Activities and Responsibilities	<ul style="list-style-type: none"> - Sets out the main business lines and approves the strategies and development policies of the company; - Sets out the accounting policies and the financial control system and approves the financial planning; - Approves the proposals related to the global development strategy, revamping, modernization, economic – financial restructuring of the company; - Negotiation, execution and track of the financing contracts with financial-banking institutions; - Direct coordination of the electric power producing and procurement; management of the electric power and gas energy contracts; sale and buy of green certificates; - Management of the balancing market; management of the electric power contracts (en-gros market, PCCB, PZU, procurement and supply in regulated and negotiated regime, highly efficient co-generation); - Analysis and assessment of the conditions existing on the electric power market; coordination electric power import and export activity; - Coordination, as project manager, of the projects on

	structural funds;
Employer's Name and Address	- S.C. NEPTUN S.A. , No.57-63, Bobalna Street, Campina
Activity type or Area	Design, mechanical transmission production, producing, electric power supply
Period	2011 - 2014
Job title or Position held	Deputy General Manager
Main Activities and Responsibilities	<ul style="list-style-type: none"> - Management of financial, technological and human resources needed for the effective operation of the company; - Negotiation, signing and tracking financing contracts with bank financial institutions
Employer's Name and Address	S.C. PALTINU S.A. Campina, Bobalna Street, no.57-63, Campina
Activity type or Area	Lease and sublease of the personal or leased assets
Period	2005-2014
Job title or Position held	Administrator and General Director
Main Activities and Responsibilities	<ul style="list-style-type: none"> - Settlement of company's general objectives and quarterly/half-yearly/annual monitoring of the objectives achievement level; - Elaboration and tracking the execution of the income and expenditure budgets; - Coordination of the commercial, marketing, technical, financial-accounting, human resources; - Identification of business opportunities, specific market monitoring and identification of the opportunities/constraints of legislative financial, technological and social nature existing in the business environment of the firm, the identification of the development opportunities related to the services offered by the firm in compliance with the market trends, identification and triggering the attracting the resources necessary for the implementation of new business ideas.
Employer's Name and Address	S.C. NEPTUN TRADING S.R.L., No.57-63, Bobalna Street, Campina
Activity type or Area	Wholesale of household appliances, radios and televisions
Period	2005-2014
Job title or Position held	Chairman of the Board of Administration
Main Activities and Responsibilities	<ul style="list-style-type: none"> - Elaboration of all necessary acts, useful for the achievement of the core business of the company; - Approves the annual procurement program; - Concludes legal acts on behalf and in the company's account; - Sets out the main business lines and approves the strategies and development policies of the company; - Approves the proposals related to the development global strategy, revamping, modernization, economic-financial restructuring of the company; - Negotiation, execution and tracking the financing contracts concluded with financial-banking institutions; - Coordination, as project manager, of the projects on structural funds;

Employer's Name and Address	S.C. SOCERAM S.A. Bucuresti
Activity type or Area	Building Materials Production
Period	2009-2014
Job title or Position held	Chairman of the Board of Administration
Main Activities and Responsibilities	<ul style="list-style-type: none"> - Sets out the main business lines and approves the strategies and development policies of the company; - Approves the proposals related to the development global strategy, revamping, modernization, economic-financial restructuring of the company;
Employer's Name and Address	S.C. HIDROTEHNICA GALATI S.A., No.1, Lunca Siretului Street, Galati
Activity type or Area	Construction of water projects
Period	2007-2013
Job title or Position held	Adviser
Main Activities and Responsibilities	Provides advice in the energy domain and obtains European funds for the core business
Employer's Name and Address	S.C. ELECTROUTILAJ S.A. Campina, No.44, Bobalna Street, Campina
Activity type or Area	Manufacturing of electric power control and distribution apparatus
Period	2004 - 2005
Job title or Position held	General Director
Main Activities and Responsibilities	<ul style="list-style-type: none"> - Management, organization and provision of maximum efficient operation of the company, by elaboration of development strategies, identification of opportunities, engagement of financial, technological and human necessary resources, coordination of the financial resources strategic planning, management of fixed assets, fiscal capital, observing the organizational business plan
Employer's Name and Address	S.C. METALEUROEST S.R.L, No 37-39, Fabricii Street, Campina
Activity type or Area	Trading the metals and primary metals for the foundries
Period	2003-2004
Job title or Position held	Chairman of the Board of Administration
Main Activities and Responsibilities	<ul style="list-style-type: none"> - Approves the strategies and development policies of the company; - Elaboration and tracking the execution of income and expenditure budgets; - Identification of business opportunities, specific market monitoring and identification of development opportunities
Employer's Name and Address	S.C. MEDIMFARM S.A., No. 11, Targoviste Street, Ploiesti
Activity type or Area	Wholesale of pharmaceutical products

Period	2000 - 2004
Job title or Position held	Commercial Director
Main Activities and Responsibilities	<ul style="list-style-type: none"> - Participate in the company's development strategy and the commercial strategy of the company; - Coordinating the supplying, marketing, technical, financial accounting, human resources activities; - Representing the company in relations with the third parties natural and legal persons;
Employer's Name and Address	S.C. METALEUROEST S.R.L. , Fabricii Street, no. 37-39, Campina
Activity type or Area	Trading the ferrous and nonferrous products for foundries
Period	1997 – 2000
Job title or Position held	Economist
Main Activities and Responsibilities	Negotiation with foreign suppliers of ferrous and nonferrous product offers, contractual conditions, imports' performance, customs formalities, offering the foundry, selling materials, tracking receipts
Employer's Name and Address	S.C. METALEUROEST S.R.L. , Fabricii Street, no. 37-39, Campina
Activity type or Area	Trading the ferrous and nonferrous products for foundries
Education and Training	
Period	2014
Qualification/ Diploma	PUBLIC PROCUREMENT EXPERT Certification
Name and type of organization providing education and training	Ministry of Education
Period	2010
Qualification/ Diploma	PROJECT MANAGER STRUCTURAL FUNDS Certification
Name and type of organization providing education and training	Prahova Chamber of Industry and Commerce
Period	2009
Qualification/ Diploma	Accessing programs financed by the administration of the Environment Fund
Name and type of organization providing education and training	Bordun Tehnologica
Period	2007 - 2008
Qualification/ Diploma	PROFICIENT MANAGEMENT
Name and type of organization providing education and training	CODECS THE Open University
Period	2004
Qualification/ Diploma	HUMAN RESOURCES INSPECTOR Certification
Name and type of organization providing education and	Prahova Chamber of Industry and Commerce

training	
Period	2002
Qualification/ Diploma	Business Science in Trade Management
Name and type of organization providing education and training	Perfect Service, Bucharest
Period	1997
Qualification/ Diploma	Computer-assisted management accounting
Name and type of organization providing education and training	PRO MANAGEMENT Bucharest
Period	1992 -1997
Qualification/ Diploma	Economist
Name and type of organization providing education and training	ACADEMY OF ECONOMIC STUDIES, Bucharest, Faculty of Commerce - Economics, majoring in Tourism-Services, University Degree in Economic Sciences
Period	1987-1991
Qualification/ Diploma	Baccalaureate
Name and type of organization providing education and training	High school no. 3 Campina, the Electro-technical Department, Electro- energetic certified
Personal Skills and Competences	
Mother language	Romanian
Foreign languages	English, written and spoken, conversational level
Social skills and competences	PR competences (social competence, good communication skills), team spirit, motivation and adaptation skills, creativity, seriousness
Organizational skills and competences	very good experience of project management and team leadership skills, ability to synthesis and analysis, decisional capacity
PC skills and competences	Windows user, Internet, OPEN
Driving license	B category
Personal Information	Married, 2 children