



Curriculum vitae Europass



Personal Information

First Name/Last Name **IONESCU GHEORGHE**

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Nationality ROMANIAN

Date of Birth -

Gender MALE

Work Experience

- | | | |
|--------------------------------------|---|--|
| | Period | 02.06.2014 - to date |
| | Job title or Position held | Operations Director |
| Main activities and responsibilities | Organization, coordination and control of the Operations Direction activity. Manages de jure and presides the works of the company's Technical-Economic Council. Advises the General Director on the effective decision-making in what concerns the organization and defines the company's integrated management plan. | |
| Employer's Name and Address | S.C. CONPET S.A. - No. 1-3, Anul 1848 Street, Ploiesti | |
| Activity type or Area | Crude oil, rich gas and liquid ethane transport through pipelines | |
| | | |
| | Period | 01.04.2014 – 02.06.2014 |
| | Job title or Position held | Productions - Investment - Maintenance Director |
| Main activities and responsibilities | Organization, coordination and control of the activity of the Production - Investment - Maintenance Direction. Defines and establishes the direction's objectives as to be integrated into the company's objectives. | |
| Employer's Name and Address | S.C. CONPET S.A. - No. 1-3, Anul 1848 Street, Ploiesti | |
| Activity type or Area | Crude oil, rich gas and liquid ethane transport through pipelines | |
| | | |
| | Period | 07.11.2012 – 31.03.2014 |
| | Job title or position held | Director Mentenanta |
| Main activities and responsibilities | Organization, coordination and control of the maintenance activity related to the transport system, coordinating over 250 employees. 1 Engineer-in-chief, 8 heads of services and 2 heads of bureaus respond directly to me. The activity is complex covering various areas, namely mechanical, energy, automation, SCADA, telecommunications, pipeline repair, road transport, rail maintenance (locomotive, railway tank, rail lines).
Moreover, I am liable for the pursuit and achievement of the investment programs (approx. 62 million Lei) of the company's capital and current repair programs. I respond directly to the General Director whom I'm offering my advice on the technical issues.
Under my delegation, I represent the company (locally and oversees) in relation with the authorities, clients, suppliers, or other entities. | |
| Employer's Name and Address | S.C. CONPET S.A. - No. 1-3, Anul 1848 Street, Ploiesti | |
| Activity type or Area | Crude oil, rich gas and liquid ethane transport through pipelines | |

Period **10.04.2009 - 07.11.2012**

Job title or position held **Maintenance - Development Director**

Main activities and responsibilities Organization, coordination and control of the Maintenance - Development Direction; the maintenance activity is being carried out in the area by way of four maintenance centers and 15 sectors, coordinating over 550 employees
Provision of technical advice to the General Director
Cooperation with all company's organizational entities
Some of the notable achievements of the time: completion of the works at SCADA Central Dispatch, obtaining the BRML certificates for the 27 crude oil fiscal measuring systems, implementation of the ERP type integrated IT system, the recertification, by Germanischer Lloyd, of the Integrated Management System, Health and Occupational Safety (OHSAS 18001), Environment (ISO 14001) and Quality (ISO 9001)

Employer's Name and Address S.C. CONPET S.A. – No. 1-3, Anul 1848 Street, Ploiesti

Activity type or Area National Crude oil, rich gas and liquid ethane pipeline transport

Period **01.08.2007 - 09.04.2009**

Job title or position held **Technical Director**

Main activities and responsibilities Organization, coordination and control of the business of the Technical Direction of the company, targeting to enhance safety in operation of the national crude oil pipeline transport system. We have consolidated the application of a predictive-proactive maintenance system, aiming at decreasing the number of technical breakdowns, cutting maintenance costs, reduction of energy and fuels consumption. This period was characterized by intense pipeline replacement works and safe disposals of river crossings, the kilometer number of replaced pipeline increasing from 36 in 2007 to 67 in 2009. In 2009, the Investments Program amounted to 60 million Lei and the achieved works raised to 68.5 million Lei, the largest share being held by the investments in the national transport system, part of the State public domain. Approximately 70% of the company's vehicle fleet has been renewed.

Employer's Name and Address S.C. CONPET S.A. – No. 1-3, Anul 1848 Street, Ploiesti

Activity type or Area National Crude oil, rich gas and liquid ethane pipeline transport

Period **01.01.2007 - 01.08.2007**

Job title or position held **Operations Director**

Main activities and responsibilities Coordinating the entire company's technical business, both the system operation and maintenance works, the subordinated number of employees exceeding 1200. Have been commissioned investments of approx. 88 million Lei, out of which, 82 million Lei in relation to the public domain. Has been implemented the Integrated Management System and obtained, for the first time, the certification thereof by Germanischer Lloyd.

Employer's Name and Address S.C. CONPET S.A. – No. 1-3, Anul 1848 Street, Ploiesti

Activity type or Area National Crude oil, rich gas and liquid ethane pipeline transport

Period **16.08.2006 - 01.01.2007**

Job title or position held **Deputy Director General**

Main activities and responsibilities Organization, coordination and control of the activity of the production and maintenance directions, as well as of four territorial transport regional units served by nearly 1500 employees. The main achievements I made my contribution to were: completion of the program for the modernization of 23 pumping stations and to rail crude oil loading ramps, completion of the implementation of the SCADA automated command and measuring system (achieved with ABB company from Germany), commissioning of the own telecommunications system (achieved with TELVENT company from Spain), all the components of the National Transport System Rehabilitation Project, partially financed by the World Bank, a project amounting to over 120 million USD.

Employer's Name and Address S.C. CONPET S.A. - No. 1-3, Anul 1848 Street, Ploiesti

Activity type or Area National Crude oil, rich gas and liquid ethane pipeline transport

Period	21.06.2005 - 15.08.2006
Job title or position held	Commercial Director
Main activities and responsibilities	Organization and coordination of the company's trade and public procurement activity. Participation to the elaboration of the Frame Contract on the crude oil transport, approved by NAMR (National Agency for Mineral Resources), at the negotiation and conclusion of the transport contracts with OMV, LUKOIL, ROMPETROL, RAFO Onesti. Provision of the observance of the public procurement legislation and transparent deployment of the specific procedures, taking part to all tender committees for the awarding various services or works contracts.
Employer's Name and Address	S.C. CONPET S.A. - No. 1-3, Anul 1848 Street, Ploiesti
Activity type or Area	National Crude oil, rich gas and liquid ethane pipeline transport
Period	03.05.2004 - 20.06.2005
Job title or position held	Maintenance Director
Main activities and responsibilities	Organization, coordination and control of the activity of the Maintenance Direction Providing technical advice to the General Director, pursue and framing within the regulated energy and fuels consumption
Employer's Name and Address	S.C. CONPET S.A. - No. 1-3, Anul 1848 Street, Ploiesti
Activity type or Area	National Crude oil, rich gas and liquid ethane pipeline transport
Period	17.04.2003 - 02.05.2004
Job title or position held	Head of Unit
Main activities and responsibilities	Coordination of the Maintenance, Repairs and Transports Section, having under his authority 10 intervention teams covering 24 counties, providing the corresponding operation of all transport system components.
Employer's Name and Address	S.C. CONPET S.A. - No. 1-3, Anul 1848 Street, Ploiesti
Activity type or Area	National Crude oil, rich gas and liquid ethane pipeline transport
Period	22.02.2000 - 16.04.2003
Job title or position held	Senior Engineer within Petrom International Department
Main activities and responsibilities	Coordination and performance of two contracts in Greece. The contracts concluded with Kavala Oil had as main object the drilling of two exploration rigs in the Aegean Sea by Atlas platform. The first one took place in 2000 - 2001 and the second one in 2002. Every contract amounted over 7 million USD and the achievement thereof assumed the collaboration with various international companies (MI Drilling, Maersk, Baker Hughes). The responsibilities were complex, such as: on site management of the platform mobilization, import and reception of specific equipment and tools, tracking technical activities, invoicing and collecting the exchange - value for the services rendered, collaboration with the port authorities, and provision of accommodation and meals for the crew (nearly 70 persons).
Numele și adresa angajatorului	National Oil Company „Petrom” S.A. Bucuresti
Tipul activității sau sectorul de activitate	
Perioada	01.09.1999 - 21.02.2000
Funcția sau postul ocupat	Director of the Modernization Project
Activități și responsabilități principale	Coordinating works related to the National Transport Modernization Project amounting over 120 million USD partially financed by the World Bank. Provides the relationship with the World Bank, General Project Consultant (PLE - Germany), with ABB, Telvent, Meci, Kanon, Allweiler, Inspec Ploiesti, Arion Bistrita etc. I took part to the tender committees for the achievement of various equipment and materials for the achievement of the project.
Numele și adresa angajatorului	S.C. CONPET S.A. - No. 1-3, Anul 1848 Street, Ploiesti
Tipul activității sau sectorul de activitate	National Crude oil, rich gas and liquid ethane pipeline transport
Perioada	01.02.1997 - 31.08.1999
Funcția sau postul ocupat	Director of the Mechanical - Energy, Investments

Activități și responsabilități principale	Organization, coordination and control of the activity of the directions and subordinated entities. Coordination of both current maintenance activity of the system, as well as the one related to the performance of the National Crude Oil Pipeline Transport System Rehabilitation Project. Provides the collaboration between CONPET, the World Bank, Consultants, Contractors.
Numele și adresa angajatorului	S.C. CONPET S.A. - No. 1-3, Anul 1848 Street, Ploiesti
Tipul activității sau sectorul de activitate	National Crude oil, rich gas and liquid ethane pipeline transport
Perioada	05.10.1994 - 31.01.1997
Funcția sau postul ocupat	Head of Department
Activități și responsabilități principale	Coordination of the activities in the pipeline safety, labor protection, fire prevention and extinguishing, environmental protection.
Numele și adresa angajatorului	S.C. CONPET S.A. - No. 1-3, Anul 1848 Street, Ploiesti
Tipul activității sau sectorul de activitate	National Crude oil, rich gas and liquid ethane pipeline transport
Perioada	24.02.1992 - 03.10.1994
Funcția sau postul ocupat	Lecturer - department of Hydraulics within Ploiesti Oil&Gas University
Activități și responsabilități principale	Coordinator of the course Fluids Transport through Pipelines, coordinator of diploma projects, conduct seminars at the disciplines Transport and Hydrodynamic Investigations
Numele și adresa angajatorului	Ploiesti Oil&Gas Institute
Tipul activității sau sectorul de activitate	University - Education
Perioada	01.04.1991 - 23.02.1992
Funcția sau postul ocupat	Assistant Professor
Activități și responsabilități principale	Conducting seminars and laboratories at the disciplines Hydrodynamic Transport and Investigation
Numele și adresa angajatorului	Ploiesti Oil&Gas Institute
Tipul activității sau sectorul de activitate	University - Education
Perioada	01.10.1990 - 31.03.1991
Funcția sau postul ocupat	University Assistant level A
Activități și responsabilități principale	Department of Hydraulic within the Faculty of Well Drilling
Numele și adresa angajatorului	Ploiesti Oil&Gas Institute
Tipul activității sau sectorul de activitate	University - Education
Perioada	16.02.1988 - 30.09.1990
Funcția sau postul ocupat	Alternate University Assistant
Activități și responsabilități principale	Department of Hydraulic within the Faculty of Well Drilling
Numele și adresa angajatorului	Ploiesti Oil&Gas Institute
Tipul activității sau sectorul de activitate	University - Education
Perioada	12.09.1984 - 15.02.1988
Funcția sau postul ocupat	Design Engineer
Activități și responsabilități principale	Project Manager for the achievement of various investments related to Crude oil, gas, water pipelines, injection stations, separators, compressor stations.
Numele și adresa angajatorului	I.G.P.P.G. Ploiesti Design Units
Tipul activității sau sectorul de activitate	
Perioada	01.09.1982 - 12.04.1984
Funcția sau postul ocupat	Engineer
Activități și responsabilități principale	
Numele și adresa angajatorului	Petrol Ploiesti Trust – Berca Oilfield
Tipul activității sau sectorul de activitate	
Perioada	25.09.1978 - 06.11.1978
Funcția sau postul ocupat	Driller RCS
Activități și responsabilități principale	

Numele și adresa angajatorului Moreni Oil Field
 Tipul activității sau sectorul de activitate

Education and Training

Qualification/Diploma	2013
Main Subjects studied / Professional Skills acquired	Certificate of Completion Evaluation of the Implementation of the Internal Management Control System. Internal Audit. Risk Management. Corporate Governance
Name and Type of Organization providing Education and Training	TSI Consultanta & Trening SRL
Level of National or International Classification	
Period	2012
Qualification / Diploma	Site Supervisor Authorization
Main Subjects studied / Professional Skills acquired	Oil Products Transport Networks Domain
Name and Type of Organization providing Education and Training	State Inspectorate for Constructions
Level of National or International Classification	
Period	05 - 06 May 2011
Qualification / Diploma	Participation Certificate
Main Subjects studied / Professional Skills acquired	Implementation of the Management Internal Control Standards
Name and Type of Organization providing Education and Training	TTINI SMART IDEAS Bucuresti
Level of National or International Classification	
Period	28 – 31 May 2010
Qualification / Diploma	Certificate of Completion
Main Subjects studied / Professional Skills acquired	Economic Notions for Engineers
Name and Type of Organization providing Education and Training	Formenerg Bucuresti
Level of National or International Classification	
Period	18.02.2007
Qualification / Diploma	Seminar
Main Subjects studied / Professional Skills acquired	Commercial Companies Law
Name and Type of Organization providing Education and Training	
Level of National or International Classification	
Period	14 – 19 May 2006
Qualification / Diploma	Certificate of Completion
Main Subjects studied / Professional Skills acquired	Expert on harmonization of legislation
Name and Type of Organization providing Education and Training	EURO INFO S.R.L. BUSTENI

Level of National or International Classification	
Period	23 – 28 October 2005
Qualification / Diploma	Training Course Completion Certificate
Main Subjects studied / Professional Skills acquired	Specific methods and procedures of prevention and struggling against the corruption acts in the public institutions and at the economic agencies
Name and Type of Organization providing Education and Training	Ministry of Economy and Commerce
Level of National or International Classification	
Period	18 – 19 March 1999
Qualification / Diploma	Workshop Certificate
Main Subjects studied / Professional Skills acquired	Senior-managers in the industrial processes
Name and Type of Organization providing Education and Training	The Network Learning Community
Level of National or International Classification	
Period	26.09.1996
Qualification / Diploma	Certificate
Main Subjects studied / Professional Skills acquired	Managing Change and Innovation
Name and Type of Organization providing Education and Training	Graduate School of Business University College Dublin
Level of National or International Classification	
Period	24 June – 5 July 1996
Qualification / Diploma	Participation Certificate
Main Subjects studied / Professional Skills acquired	Personal development and communication
Name and Type of Organization providing Education and Training	The Romanian Institute of Management in collaboration with University Business School
Level of National or International Classification	
	Training Canada organized by the World Bank and the Government of Canadian government on Environmental Protection Issues
Period	1994
Qualification / Diploma	Participation Certificate
Main Subjects studied / Professional Skills acquired	Training on environmental protection issues
Name and Type of Organization providing Education and Training	World Bank – Canada
Level of National or International Classification	
Period	March 1999
Qualification / Diploma	Doctor in Technical Sciences
Main Subjects studied / Professional Skills acquired	Hydraulics and Fluids Mechanics
Name and Type of Organization providing Education and Training	„Oil&Gas” University of Ploiesti
Level of National or International Classification	

Period	October 1978 – June 1982
Qualification / Diploma	Bachelor's Degree
Main Subjects studied / Professional Skills acquired	Wells Drilling and Development of Oil and Gas Deposits
Name and Type of Organization providing Education and Training	Oil&Gas Institute of Ploiesti
Level of National or International Classification	

Personal Skills and Competences

Mother Tongue(s) **ROMANIAN**

Foreign Languages known **English**

Understanding		Speaking		Writing
Listening	Reading	Participation in Conversation	Oral discourse	Written Expression
C2	C2	C2	C2	C2

(*) *Common European Framework of Reference for Languages*

Social Skills and Competences Communication, team work
Open, honest, sociable.

Organisational Skills and Competences Organizational capacity and subordinates mobilization capacity, leader aptitudes and decisional capacity.

Technical Competences and Aptitudes Skills for scientific research activity. Over 10 specialized articles published in the technical journals in the country.

PS skills and Competences Windows, Office Applications, Internet

Artistics Skills and Competences

Other Competences and Aptitudes

Driving License (s) B Category

Additional Information Scientific Activity

- 10 scientific articles published in the Oil & Gas Institute Bulletin and Oil & Gas Journal
- Participations to scientific communication sessions, national colloquia, symposiums

Other Relevant Activities

- As of 1997 I have been involved in all the actions related to PEOP Project (Pan European Pipeline), also known under the name of Constanta-Trieste Pipeline Project.
- In 2003 I was part of the commission selecting the HILL International consultant who performed the feasibility study for the Constanta – Trieste Study, which valued 2.3 Million Euro, financed by Phare Program.
- In 2008 was set up the PEOP Project Development Company (PEOP – PDC) headquartered in London, company having as shareholders Oil Terminal Constanta, CONPET Ploiesti, Transnafta in Serbia and Janaf in Croatia. As of the same year I have been member of the Board of Administration of CONPET.
- I represented CONPET in the Interdepartmental Working Group for the elaboration of the Romanian Energy Strategy.

I represented CONPET at numerous international conferences and two World Petroleum Congresses (Johannesburg – 2005 and Doha – 2011). I am member of the National Romanian Committee for the Organization of the World Petroleum Congress

Annexes

