

Curriculum vitae

Personal Information

First name/Last name **RAZVAN LEFTER**
Address Bucharest, Romania
Gender Male

Work Experience

Occupation and position held	Managing Partner
Dates	June 2014 - to date
Employer's name	RSL Capital Advisors, Romania
Job description	Representing KJK Capital in Romania as adviser
Occupation and position held	Member of the Supervisory Board
Dates	April 2015 – to date
Employer's name	Eurohold AD, Bulgaria
Job description	Eurohold is the parent company of Euroins, a regional insurance group; I represent KJK Capital in this position
Occupation and position held	Member of the Board of Directors
Dates	October 2014 – to date
Employer's name	Teraplast Bistrita, Romania
Job description	one of the main providers of systems and solutions in the field of installations and construction in Romania, with a turnover in excess of RON 250m; representing KJK Capital, aiming to improve financial and operational focus of the company
Occupation and position held	Advisor to the Board of Directors

Occupation and position held	Member of the Board of Directors
Dates	June 2014 – to date
Employer's name	Cemacon Zalau, Romania
Job description	the company is one of the leading brick producers in Romania. I assist the company in a complex capital structure revamping effort, including debt restructuring
Occupation and position held	Sr. Equity Sales Trader
Dates	Apr. 2014 – Sept. 2015
Employer's name	Condmag Brasov, Romania
Job description	one of the leading gas and crude pipeline constructors in the country. I represent a group of activist minority shareholders, focused on streamlining Condmag's operations and balance sheet
Occupation and position held	Member of the Supervisory Board
Dates	Nov. 2011 – Jun. 2014
Employer's name	Swiss Capital, Romania
Job description	initiating and implementing investment ideas for institutional investors, based on rigorous fundamental analysis and valuation scenarios; involved in the placement of Transelectrica and Nuclearelectrica deals, organizing road shows and introducing company representatives to institutional investors
Occupation and position held	Equity Sales Trader, Research Analyst
Dates	Jul. 2012 – Apr. 2013
Employer's name	SIF Muntenia, Romania
Job description	appointed by a group of institutional investors to aid and supervise the activity of the asset management company
Occupation and position held	Equity Sales Trader, Research Analyst
Dates	Jan. 2007 – Nov. 2011
Employer's name	EFG Eurobank Securities, Romania
Job description	developing the institutional business for the firm, research on Romanian blue chips

Occupation and position held	Relationship Manager International Clients
Dates	Mar. 2005 – Dec. 2006
Employer's name	ING Bank, Romania
Job description	loan book origination and deal implementation, involved in some of the top transactions of the bank in Romania
Occupation and position held	Analyst
Dates	Sept. 2004 – Mar. 2005
Employer's name	ING Bank Global HQ, Netherlands
Job description	part of the team implementing a global restructuring process for the Wholesale Banking group; part of the Global Management Training program for the ING Group
Occupation and position held	Management Trainee
Dates	Oct. 2003 – Sept. 2004
Employer's name	ING Bank, Romania
Job description	graduate program of the group in Romania, winner of the ING Romania Scholarship for 2003

Education and Training

Title of qualification awarded	Chartered Financial Analyst (CFA)
Description	the most desired qualification by investment professionals worldwide; member of the audit committee of CFA Romania (2013)
Date	2008
Title of qualification awarded	Major in Banking and Stock Exchanges
Date	2003
Name and type of organization providing education and training	Academy of Economic Studies Bucharest, Department of Finance, Insurance, Banking and Stock Exchanges

Professional Training

- 2006 ING Transport & Logistics Conference, Amsterdam, The Netherlands
- 2005 Basic Selling Skills Training, Trend Consult, Bucharest, Romania
- 2004 Leadership Skills Training, ING Business School, Heemskerk, The Netherlands
- 2003 General Banking Skills, ING Group Training Center, Amersfoort, The Netherlands

Personal Skills and Competences

Foreign languages

	Speaking	Reading	Writing
English	Proficient	Proficient	Proficient
French	Intermediate	Intermediate	Intermediate
German	Basics	Basics	Basics
Dutch	Basics	Basics	Basics