

Dragos DINU

Personal Data

Marital status: married, 1 child
Nationality: Romanian
Date of birth: 04/06/1967

Experience

2014 – Present – Administrator ITH Management Office SRL

2014– Present – Board member CONPET S.A. / Senior Consultant

2012 – 2014 – Executive Board Member and CEO DOMO Retail SA

DOMO is one of the largest electro – IT retailer in Romania. Nowadays, after 18 months of restructuring DOMO counts 96 stores, totaling 66.000 sq. m and close to 1,000 employees.

2009 – 2012 - Partner / Senior Consultant with Link Resource

Link Resource is a unique healthcare consultancy and execution company operating in the Romanian market. Link Resource is related to one of the largest law firm in Romania: Nestor & Nestor, Diculescu, Kingston, Petersen (NNDKP)

2006 – 2008 - CEO of A&D Pharma NV Group

A&D Pharma is Romania's largest pharmaceutical distribution and retail group. The turnover of the company in 2008 was over EUR 500 million, and had more than 3,200 employees.

A&D Pharma operates in three segments: (i) Retail: **Sensiblu** is Romania's largest pharmacy chain, having 235 outlets in 2008 and 3000 outlets in 2011; (ii) Wholesale: **Mediplus** is Romania's strongest pharmaceutical, cosmetic and toiletries wholesaler; (iii) and Sales & Marketing, through its specialized division providing a full range of services for manufacturers.

From 2002 to 2006 - CEO of A&D Pharma NV Group and President of A&D Pharma NV Board

2006 to October – Coordinated the team who listed the A&D Pharma's GDRs on the Main Market of the London Stock Exchange (A&D Pharma was the only Romanian company listed on LSE)

2002 – 2008 - President of the Sensiblu Foundation; President of the Romanian Association of Pharmacy Chains

Joined A&D Pharma Group in February 1996 as Area Sales Manager for the Plurifarm division of Mediplus. Shortly after, became Division Manager and then Executive Director of Mediplus, the Wholesale division of the group.

1995 – 1996 Agroalim Imp. Exp. SRL– Sales Manager, Bucharest

1993 – 1995 Sitaco Pepsi Cola SRL (PepsiCo Inc. local distributor) – Salesman / Route Manager, Bucharest

1992 – 1993 Bouygues Romania SRL - Engineer

1991 – 1992 ISAF – Engineer

Educational background

1998 ASEBUSS – „The Manager as Trainer and Coach”
– „Time Management and Human Resources Management”–
„Sales Management”

1986 – 1991 Technical University of Civil Engineering Bucharest / Faculty
of Technological Equipment

Foreign Languages

English – fluent

French – fluent

Hobbies

Football, tennis, fishing,ski, literature and good music