

Curriculum vitae

Personal Information

First name/Last name **RAZVAN LEFTER**
Address Bucharest, Romania
Gender Male

Work Experience

Occupation and position held **Managing Partner**

Dates June 2014 - to date
Employer's name RSL Capital Advisors, Romania
Job description Representing KJK Capital in Romania as adviser

Occupation and position held **Member of the Supervisory Board**

Dates April 2015 – to date
Employer's name Eurohold AD, Bulgaria
Job description Eurohold is the parent company of Euroins, a regional insurance group; I represent KJK Capital in this position

Occupation and position held **Member of the Board of Directors**

Dates October 2014 – to date
Employer's name Teraplast Bistrita, Romania
Job description one of the main providers of systems and solutions in the field of installations and construction in Romania, with a turnover in excess of RON 250m; representing KJK Capital, aiming to improve financial and operational focus of the company

Occupation and position held **Advisor to the Board of Directors**

Dates June 2014 – to date
Employer's name Cemacon Zalau, Romania
Job description the company is one of the leading brick producers in Romania. I assist the company in a complex capital structure revamping effort, including debt restructuring

Occupation and position held **Member of the Board of Directors**

Dates Apr. 2014 – Sept. 2015
Employer's name Condmag Brasov, Romania
Job description one of the leading gas and crude pipeline constructors in the country. I represent a group of activist minority shareholders, focused on streamlining Condmag's operations and balance sheet

Occupation and position held **Sr. Equity Sales Trader**

Dates Nov. 2011 – Jun. 2014
Employer's name Swiss Capital, Romania
Job description initiating and implementing investment ideas for institutional investors, based on rigorous fundamental analysis and valuation scenarios; involved in the placement of Transelectrica and Nuclearelectrica deals, organizing road shows and introducing company representatives to institutional investors

Occupation and position held **Member of the Supervisory Board**

Dates Jul. 2012 – Apr. 2013
Employer's name SIF Muntenia, Romania
Job description appointed by a group of institutional investors to aid and supervise the activity of the asset management company

Occupation and position held **Equity Sales Trader, Research Analyst**

Dates Jan. 2007 – Nov. 2011
Employer's name EFG Eurobank Securities, Romania
Job description developing the institutional business for the firm, research on Romanian blue chips

Occupation and position held **Relationship Manager International Clients**

Dates Mar. 2005 – Dec. 2006

Employer's name ING Bank, Romania

Job description loan book origination and deal implementation, involved in some of the top transactions of the bank in Romania

Occupation and position held **Analyst**

Dates Sept. 2004 – Mar. 2005

Employer's name ING Bank Global HQ, Netherlands

Job description part of the team implementing a global restructuring process for the Wholesale Banking group; part of the Global Management Training program for the ING Group

Occupation and position held **Management Trainee**

Dates Oct. 2003 – Sept. 2004

Employer's name ING Bank, Romania

Job description graduate program of the group in Romania, winner of the ING Romania Scholarship for 2003

Education and Training

Title of qualification awarded **Chartered Financial Analyst (CFA)**

Description the most desired qualification by investment professionals worldwide; member of the audit committee of CFA Romania (2013)

Date 2008

Title of qualification awarded **Major in Banking and Stock Exchanges**

Date 2003

Name and type of organization providing education and training Academy of Economic Studies Bucharest, Department of Finance, Insurance, Banking and Stock Exchanges

Professional Training

- 2006 ING Transport & Logistics Conference, Amsterdam, The Netherlands
- 2005 Basic Selling Skills Training, Trend Consult, Bucharest, Romania
- 2004 Leadership Skills Training, ING Business School, Heemskerk, The Netherlands
- 2003 General Banking Skills, ING Group Training Center, Amersfoort, The Netherlands

Personal Skills and Competences

Foreign languages

	Speaking	Reading	Writing
English	Proficient	Proficient	Proficient
French	Intermediate	Intermediate	Intermediate
German	Basics	Basics	Basics
Dutch	Basics	Basics	Basics